



Sri K. T. Rama Rao, Hon'ble Minister for Industries, Information Technology, Electronics & Communications, with Office Bearers, Managing Committee Members and Past Presidents :4th July, 2022 Municipal Administration & Urban Development, Government of Telangana.



# The Federation of Telangana Chambers of Commerce and Industry \*\*Jearlong\*\* Activity Report 2021-22\*\*

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## Message from President



I am happy that FTCCI has come out with Activity Report for the year 2021-22 giving details of various seminars, conferences, workshops, training programs and skill development courses in different areas organised throughout the year to enrich our members with more knowledge and updated skills.

The year that was gone by was filled with few achievements in building close relationship with State and Central government departments and Ministries, visit of Foreign Dignitaries/Ministers to the Federation, viz, Canada, Iran, Australia, UAE etc

It was a memorable moment for federation that after a gap of longtime a 15 member delegation participated in World Expo 2021 at Dubai. We had successful meets with various business organizations.

The activities of Federation are diversified and entered into new forays and I am glad that the secretariat is all geared up to meet the requirements and fulfill the purpose.

In summary, it has been a great year and we are happy with the continuous growth of our Federation.

This 'Activity Report' presents bird's eye-view of the activities of Federation during the year 2021-22 and I congratulate FTCCI Secretariat for making the year vibrant with number of activities.

### **K.Bhasker Reddy**

## Message from Sr. Vice President



The Federation of Telangana Chambers of Commerce and Industry is playing a proactive role in representing the interests of Industry, Trade & Commerce in the State of Telangana, is actively and consistently engaged in protecting the interests of the industry and commerce.

The Activity Report showcases the events and programs and many other activities accomplished in the year 2021-2022. This has been a very successful year for the Federation.

We continued our efforts to work closely with government and had several interactions and made efforts by in bringing the issues/challenges to the notice of Union as well as State government authorities.

Our organization has expanded significantly and we have made a number of notable achievements. Major activities that we recently embark on are progressing very satisfactorily.

I congratulate the FTCCI Team for coming up with this activity report and advice them to take up similar reports that benefit the Federation and also members of the Federation in future.

### **Anil Agarwal**

# Message from Vice President



The Federation is always in the forefront protecting the interests of MSMEs and playing a constructive role in policy formulation for rapid industrial progress in the State for the last 105 years.

At the federation house, we are very mindful and have taken steps to support the Industrial ecosystem bringing the challenges and difficulties faced by the industry and trade in the State of Telangana to the notice of the government and getting them resolved.

The year 2021-22 is an event-full year for Federation and I am pleased to note that FTCCI have come out with 'Activity Report' for the year 2021-22 giving details of various webinars, conferences and programmes organized during the year.

I look forward that FTCCI will continue to put in all efforts in curating the programmes for the benefit of its members.

I congratulate FTCCI Secretariat for coming out with 'Activity Report' and wish members a great year ahead.

### Meela Jayadev

# Foreword from



I am happy to share the activity report of the presidential year 2021-2022. This report will give you a birds eye view of the activities undertaken by the federation under the leadership of Office Bearers and Chair of Expert Committees with the support of FTCCI Secretariat.

The flagship event FTCCI Excellence Awards was graced by the Hon'ble Minister Sri KT Rama Rao and Principal Secretary Sri Jayesh Ranjan, IAS who gave Awards in 19 categories for their outstanding performance. Sri Sunil Sharma, IAS Spl. Chief Secretary, Department of Energy, Government of Telangana presented the FTCCI HR Awards as the Chief Guest. We are privileged to have dignitaries such as the Hon'ble Deputy Chief Minister Sri Md. Mohamood Ali, Hon'ble Finance Minister Sri T. Harish, Hon'ble Minister of Agriculture Sri Niranjan Reddy, Hon'ble Minister of Animal Husbandry, Dairy Development and Fisheries Sri T. Srinivas Yadav, Chief Secretary Sri Somesh Kumar, IAS, and others who addressed the members at different forums.

We are extremely delighted to interact with Central Ministers such as Shri Piyush Goyal, Hon'ble Union Minister of Commerce & Industry, and Textiles, Shri Narayan Tatu Rane, Hon'ble Union Minister of MSME and Shri Nitin Jairam Gadkari, Hon'ble Union Minister, Ministry of Road Transport and Highways, Gol. Representations were made on issues pertaining to policy matters and improving efficiency and productivity for Aatmanirbhar Bharat during the interaction.

On the international front, I am glad to inform about the visit of H.E. Dr. Hossein Amir Abdollahian, Foreign Minister of the Islamic Republic of Iran to India. FTCCI participated at the MoU signing ceremony between the Govt. of Telangana & the Royal Thai Government in the presence of Hon'ble Minister Shri KT Rama Rao and Deputy Prime Minister & Minister of Commerce of Thailand HE Mr. Jurin Laksanawisit. Galaxy of foreign dignitaries and diplomats visited FTCCI from Countries such as Canada, Australia, Malaysia, Indonesia, Thailand, Israel, Iran, Afghanistan and others.

As a part of the series of FTA activities, FTCCI with the support of the Ministry of Commerce and Industry, Gol organised an Interactive Meeting on India and the UAE - Comprehensive Economic Partnership Agreement (CEPA): Opportunities and Way Forward in the month of February, 2022.

FTCCI led a 15 member trade delegation along with Mr. E.V. Narasimha Reddy, MD and Vice Chairman, TSIIC to World Expo 2020 during the Telangana Week in November 2022 at Dubai.

A new opportunity unfolded a few hundred miles away in Visakhapatnam, Andhra Pradesh. FTCCI partnered with Visakhapatnam Port Authority (VPA) in organizing the trade meet in Hyderabad in the month of January, 2022 and visited VPA along with 17 member delegation representing EXIM trade in the month of June, 2022.

I am happy to inform you that for the first time FTCCI organized an interactive meeting with the Mr. M. Mahendar Reddy, IPS, Director General of Police of the state and all three Commissioners of Police Hyderabad, Rachakonda and Cyberabad.

I am extremely excited with the announcement of the FTCCI Pokarna Skill Centre, which will be set up at Federation House and will cater to the growing needs of skilled workforce. FTCCI has organized series of the Entrepreneur Mentorship Programme in Hyderabad, Nizamabad and Khammam.

In the months ahead, we have a plethora of events calendared cutting across various districts in Telangana.

As we come to the end of the FTCCI presidential year, we can now look back at the year that was. The year did come up with monumental challenges and opportunities for individuals, businesses and for the society at large. At FTCCI we have shown immense dynamism and strength. I would personally like to laud the tremendous work done by the Expert Committees, Secretariat and members during and after the pandemic.

Following the stupendous success, we launched FTCCI App this year. We would encourage all our members to download the My FTCCI App.

Finally, as it is the practice, the outgoing president Mr. Bhasker Reddy passed on the baton of FTCCI leadership to Mr. Anil Agarwal, Managing Director, Jeevaka Industries P. Ltd.

As we begin our new presidential year with new hope, I would like to wish all our readers a healthy and happy time ahead.

### **Khyati Amol Naravane**



High Level Meetings



Workshop on Arbitration and Mediation organized by Supreme Court, High Court of Telangana and Government of Telangana: 4th December, 2021

Sri.K.Bhasker Reddy, President, Ms Khyati Naravane, CEO and Ms Veena, Secretary of FTCCI participated.

# Interactive Meeting with Shri Piyush Goyal, Hon'ble Union Minister of Commerce & Industry, and Textiles, Government of India



2<sup>nd</sup> February, 2022

FTCCI highlighted the challenges and issues hindering the growth of industry and commerce, particularly in Telangana State. Sri K. Bhasker Reddy, the President, stated that Telangana, a landlocked state, is doing exceptionally well in exports, but it has enormous untapped potential in manufacturing, food processing and export of agriculture products. In addition, the creation of multi-port connectivity from the state helps in increased exports. He also requested the Hon'ble Minister to consider extending subsidies on IHC (Inland Haulage Charges), which will significantly boost international trade.

Sri Srinivas Garimella, Chair of the Committee, has highlighted the major challenges/ issues faced by exporters relating to Transport Infrastructure, High Inland Haulage Charges, Soaring Freight Rates, Low Credit Access for traders, High & Cumbersome Document processes, and also requested for extension of Incentive / Subsidy Schemes under RoDTEP (Remission of Duties and Taxes on Exported Products) for units in MOOWR, an extension of date for MEIS & SEIS, ROSL, ROSCTL etc. and PLI Schemes for MSME sector too.

Sri Piyush Goyal, Hon'ble Union Minister, responded positively to all the highlighted issues and assured resolving them by writing to the concerned Ministries. On the request for an extension of the last date for MEIS/SEIS/ROSL/ ROSCTL for various FYs, he informed that the last date is extended by one month from 31st January 2022. He also explained that PLI schemes are meant to create global champions to compete internationally as the size of Indian companies is 4-5 times smaller than some of the global companies in the respective products, thereby losing the benefits of economies of scale. MSMEs will automatically benefit from parent companies when they grow in size. He assured FTCCI that CONCOR would be directed to run more trains. In addition, he instructed APEDA to set up a 24x7 Phytosanitary unit at Hyderabad Airport. Finally, he suggested the Federation write to concerned Ministries too on issues highlighted and agreed to interact with all members of FTCCI in the near future.

# Conference on Milking Dairy Opportunities and 3-day **International Expo on Food and Dairy Industry**



### 8th to 10th April, 2022 -Hitex Exhibition Centre, Hyderabad

Sri Md. Mahamood Ali, Hon'ble Deputy CM, Govt of Telangana and Sri Talasani Srinivas Yadav, Hon'ble Minister for Animal Husbandry, Dairy, and Fisheries, Govt of Telangana inaugurated the Expo and the Conference. Dr. Ramchander, Director, Dept of Animal Husbandry, Sri R. Natarajan, DGM, Agro Business Unit, SBI and B.V.K Reddy, CEO, Dodla Dairy also participated as Guests of Honour.

The conference had two technical sessions with expert speakers from various fields like Quality Management, setting up of Mini Dairy Farms, IOT in the Dairy industry, Packaging innovations, FSSAI Guidelines with regard to Dairy Products etc.









# **Conference on Decoding Telangana State -**Food processing and Preservation Policy (T-FAPP) 2021



3<sup>rd</sup> September, 2021 Kohinoor Hall, Taj Deccan, Hyderabad

While addressing the gathering, Sri Somesh Kumar, IAS, the Hon'ble Chief Secretary, Government of Telangana stated that the new food processing policy primarily aims to provide value addition and better pricing for the farmer. It also ensures that the consumer gets a good quality product. The Hon'ble Chief Secretary informed the participants that the Governmnt had identified land in every district of the State for setting up a food processing zone. He also stated that each Food Processing Zone would include common facilities like cold storage facilities, quality testing laboratories etc. He expressed that the Government is now focusing on value addition to farmers and the entrepreneurs have a great role to play in it. Sri Somesh Kumar assured them that the policy of the government is to encourage more Private players in the food processing sector, and those who missed earlier will be given an opportunity to apply again at an appropriate time.

Sri Jayesh Ranjan IAS., Principal Secretary, **Industries** Commerce, Information Technology, Electronics and Communications Department, Government of Telangana, took questions from the participants and clarified their doubts. Most of the queries are related to providing land at a concessional rate,



subsidies, partnering with Private agencies for skilling, branding for Telangana Sona rice etc.

Sri K. Bhasker Reddy, President, FTCCI, expressed his gratitude to the government for announcing the much-awaited food processing and preservation policy in July and said that with the support given by the government, the food processing industry would become the largest sector after IT and Pharma in the State. He was happy to share that the state has become the rice bowl of the country with a tremendous increase in paddy production; there is also a significant increase in all other agricultural products. Sri Reddy opined that it is the need of the hour to create capacities in the state to process the additional production across agriculture, horticulture, animal husbandry, dairy, and fisheries sectors to create value addition and reduce the wastage.

Sri Akhil Kumar Gawar, Advisor of the Committee & Director, Telangana State Food Processing Society, gave a detailed presentation on the Telangana State–Food processing and Preservation Policy (T-FAPP) 2021 and clarified the doubts raised by the entrepreneurs.

Sri Anil Agarwal, Senior Vice President, Sri Sunil Reddy, Chair of the Committee, Ms. Khyati Naravane, CEO and Ms. Sujatha, Dy CEO of FTCCI, also participated in the programme.



# Interactive Meeting with Shri. Shahnawaz Hussain, Hon'ble Minister of Industries, Government of Bihar



### 5<sup>th</sup> August 2021 FTCCI Surana Auditoruim

Mr K. Bhasker Reddy, President, FTCCI, explained the similarities between Telangana and Bihar in industrial development strategy - both the States identify the same sectors as thrust sectors for rapid industrial progress such as food processing, Textiles, Pharma, Information Technology etc. This gives an opportunity for greater collaboration and exchange of best practices for industrialization. He requested the Hon'ble Minister to see that more thrust is being on empowering rural youth so that the MSME sector will improve in the rural markets, thereby creating employment and restricting the migration to urban places.

Shri. Shahnawaz Hussain, Hon'ble Minister of Industries, Government of Bihar, in his address, recalled that he was a textile minister in the NDA government at the Centre led by former prime minister late Atal Bihari Vajpayee and shared his memories of having together worked

with Bihar Chief Minister Nitish Kumar, who also remained a Union minister earlier. He informed me that they are formulating textile and pharmaceutical policies. He said that before formulating these policies, they talked to various stakeholders. As part of this, he interacted with the industrialists from this region. He said that the thrust area is textile, in which Bihar is seeking investment.

The Hon'ble Minister, Shri Syed Shahnawaz Hussain, has emphasized the strategic location of Bihar in eastern India for both domestic and export markets. He also explained that most districts, today, were easily connected via nearby airports in Bihar and/or adjoining states. The Minister also emphasized the stable and good governance in the state.

Mr Ashish Kulshrestha, EY Consultant, has given a presentation on Bihar Textile Policy 2021 & Industrial Investment Policy.

FTCCI showed a favourable response to the draft policy applauding the Government's progressive approach and saying that further suggestions should be forwarded to the Government.

The meeting ended with a Question & Answers session. Mr Anil Agarwal, Sr. Vice President and Ms Khyati Naravane, CEO, FTCCI, also participated.

# Interactive meeting with Shri B.B. Swain, IAS, Secretary, Ministry of MSME, Government of India

18th January 2022 (Online)

FTCCI highlighted the issues and difficulties faced by MSMEs. Sri Anil Agarwal, Sr. Vice President, FTCCI, stated that although the Union Government and State Government are making efforts to minimize the stress among the MSMEs, they requested Government intervention due to the prevailing difficult phase.

Sri Srinivas Garimella, Chair of the Committee, has suggested that the MSME ministry work out a framework that acts as a facilitator while ensuring that the ownership remains with the respective departments to resolve and find solutions. The major issues highlighted are related to access to finance, including lending methodology, Term Loan Moratorium, Working Capital Moratorium extension as well as raised limits of CLCSS (Credit Linked Capital Subsidy Scheme) and CGTME, delayed payment problems, need for a separate MSE development Act, indiscriminate application of SARFAESI Act by the banks etc.



Shri B.B. Swain, IAS, assured us that the Ministry would take the necessary measures. He informed us that the Ministry is working out a new and better scheme, and also the extension of CGTMSE is under consideration. He welcomed the suggestions for a separate MSE Development Act and said that all the available acts with Ministry are being looked into for future improvement.

Furthermore, the Ministry was taking up with all the States for speedy dispersal of delayed payments cases in the MSE facilitation council and suggested having more councils if necessary. He asked the Federation to identify any available window to introduce PLI Scheme for any product.

# **Interactive Meeting between the Department of Police and FTCCI Industry Members**



Interactive Meeting between the Department of Police and FTCCI Industry Members - 23rd April 2022 - Hotel Park Hyatt, Banjara Hills, Hyderabad

FTCCI, with the support of Dodla Dairy Limited, Pokarna Limited, Radha Smelters Private Limited and Gayatri Projects Limited, organized this event.

Mr K. Bhasker Reddy, President



FTCCI, welcoming the illustrious gathering, said this first of its kind meeting with the Police department had been envisaged to show our gratitude, keeping in view the important role they play in our smooth running of business operations, ensuring employee safety all the times. This was more evident during the last 2 years of the pandemic when the Police department extended full support in the smooth running of business operations without any hindrances. He also mentioned that the meeting aims to recognize the importance of a collaborative approach between the Industry & Law enforcement departments.

Mr Mahendar Reddy, IPS, Director General of Police, Government of Telangana, said Hyderabad has to be safe and secure if Telangana has to be safe. He informed that Telangana police is always adaptive to the new &latest technology to be prepared for NexGen policing. We have a friendly, proactive government with Law & Order in the state as its priority.

Telangana state has the best surveillance system in the country, with more than 9 lakhs CC TVs (7 lakhs in Hyderabad alone) installed. He mentioned that the department uses the latest technology like Artificial Intelligence (AI), Virtual Reality, and Data analytics and solves sensational cases within 24 hours! They have learned and imbibed the latest technology from industry partners. He also expressed that Industry in Telangana has been their greatest collaborator in teaching things. Finally, he made a detailed presentation on the journey to Hyderabad City Police.

Mr Mahesh Bhagwat, IPS, Rachakonda Commissioner, said we all come together in a crisis. The police salute many helping hands during covid who came forward to help all, including migrant workers and their personnel. He shared that communities offered their department

employees food and water during covid times. He stressed that Telangana police are working towards connecting all Industries with their command centre for better coordination, help and enforcement of Law & order.

Mr Stephen Raveendra, IPS, Cyberabad Commissioner addressing the gathering, expressed that he is proud to be part of Telangana policy which is at the forefront of adopting the latest technology. Hyderabad is becoming a global city. We need to be more proactive and intelligence-led to govern a multi-cultural society with gender sensitivity. The Telangana Government is investing heavily in upgrading police resources. The department constantly learns from Industry how to treat citizens sensitively and use technology for betterment.

Mr C.V. Anand, IPS, Hyderabad Commissioner, mentioned that Telangana is the first to establish Security Council for better networking and collaboration between Industry, communities and Law enforcement departments.

He stressed that we all need to cooperate and collaborate for a better society.

Mr Krishna Yedula, Secretary-General, SCSC, Mr. V V Satish, General Secretary, RKSC, Ms. Geeta Goti, Secretary-General, HCSC, Mr. Gautam Chand Jain, Chairman & Managing Director

Pokarna Limited, Mr Sunil Reddy, Managing Director, Dodla Dairy Limited, Mr Sunil Kumar Saraf, Chairman, Radha Smelters Private Limited, Mr Venkat Jasti, Chairman & CEO, Suven Pharmaceuticals Ltd.

Mr Anil Agarwal, Sr. Vice President, Mr Meela Jayadev, Vice President and Ms Khyati Naravane, CEO, FTCCI, also participated and addressed the participants.

# Meeting for its members with Mr D Chandra Sekhar, IEDS, Additional Development Commissioner, Ministry of MSME, Govt. of India



18th February 2022 FTCCI Surana Auditoruim

Mr D Chandra Sekhar, IEDS, Additional Development Commissioner, Ministry of MSME, Govt. of India, has acknowledged FTCCI for its immense contribution to the growth and development of trade and commerce. He explained various department-wise schemes available for MSMEs under the Ministry of MSME and how the

industry associations can play a major role in the State's industrial growth. He stressed the role of Chambers like FTCCI in bringing awareness of the schemes and ensuring MSMEs avail the scheme benefits available under the Ministry of MSME, Gol. He mentioned the details of the International Cooperation Scheme briefly with the three sub-components, Market Development namely (i) Assistance of MSMEs (MDA), (ii) Capacity Building of first time MSE Exporters (FE) and (iii) Framework for International Market Intelligence Dissemination (IMID).

Sri K Bhasker Reddy, President, FTCCI, expressed his happiness to felicitate Mr D Chandra Sekhar for taking charge as Additional Development Commissioner, Ministry of MSME, Govt. of India. He

pointed out that though the State is recording a higher growth rate than the national average, the share of the manufacturing sector in the GSDP has actually reduced

from about 15% in 2015-16 to 11.9 by 2020-21. The State's economy is largely driven by the service sector, with 60% of GSDP coming from this sector. He opined that strengthening the manufacturing industry is critical for employment generation and sustainable growth of the economy and requested to work towards strengthening the manufacturing industry in the State.

Mr Anil Agarwal, Senior Vice President, Mr Meela Jayadev,



Vice President, Mr Srinivas Garimella, Chair Industrial Development Committee, FTCCI and Ms Khyati Naravane, CEO, participated in the event.



FTCCI jointly with MSME-DI, Hyderabad, DC- MSME, Ministry of MSME, Govt. of India organized

### State-level Clusters Awareness Program cum Workshop

#### 21st March 2022

The objective of the programme was to create awareness of the MSE- Cluster Development Program (CDP) and Scheme of Fund for Regeneration of Traditional Industries (SFURTI) along with other DC-MSME Schemes, National Small Industries Corporation (NSIC) and The Khadi and Village Industries Commission (KVIC) Schemes for the benefit of MSEs.

Mr D. Chandra Sekhar, IEDS, Additional Development Commissioner, Ministry of MSME, Govt. of India, was the Chief Guest, Dr. Sanjib Roy, Director, Khadi and Village

Industries Commission (KVIC) and FTCCI senior officials Sri. K. Bhasker Reddy, President, Anil Agarwal, Senior Vice president, Sri P. Krishna, Chair, Membership Development Committee and Ms Khyati Naravane, CEO, participated in the inaugural session.

Sri D. Chandra Sekhar said that MSE-CDP Scheme and **SFURTI** scheme play a key role in developing Micro and Small Industries

traditional industries in the country. Many states were availing cluster programs to benefit the MSEs and said that Telangana state is lagging in developing clusters under to program. He asked various Industry associations to create awareness of various schemes offered by the Ministry of MSME and also take the initiative to develop clusters in various products across the state. The Ministry has sufficient funds for the program and readily sanctions them if the proposals are good and effective.

Dr Sanjib Roy, Director, Khadi and Village Industries Commission (KVIC), has explained the SFURTI scheme mainly for artisans.

Ms Sumathi, Assistant Director, MSME-DI, in her presentation of various schemes available for MSMEs,

> explained the Samadhan Portal and GeM Portal of the Ministry of MSME.

> Mr Vishnu Murthy Bhoga, DGM, NSIC, explained the schemes of MSMEs and services provided by NSIC, like procurement of raw materials in bulk at discounted prices, feasibility reports of projects and connections to various banks.







 $FTCCI\ Officials\ with\ Smt.\ Tamilisai\ Soundararajan,\ Hon'ble\ Governor\ of\ Telangana\ at\ Raj\ Bhawan.$ 



Shri Nitin Jairam Gadkari, Hon'ble Union Minister of Road Transport and Highways, Govt. of India



General (Dr.) V.K. Singh, Minister of State, Ministry of Road Transport and Highways Government of India



Mr. Narendra Singh Tomar, Minister of Agriculture & Farmers Welfare, Govt of India: 16th September, 2021



FTCCI Officials met Shri Narayan Tatu Rane, Hon'ble Minister, Micro, Small & Medium Enterprises, Government of India: 15th June, 2020



Parliamentary Standing Committee on Commerce on 'Promotion and Regulation of E-Commerce in India': 18th April, 2022



Mr. Fahad Suri, Under Secretary, Ministry of Commerce and Industry: 19th March, 2022



Mr. Niranjan Reddy, Hon'ble Minister of Agriculture, Co-operation and Marketing, Govt. of Telangana: 23rd August, 2021



Sri KT Rama Rao, Hon'ble Minister for Industries, MA & UD, IT, E&C, Government of Telangana launched the Annual Report 2021-22



Sri K.Bhasker Reddy, President, FTCCI receiving memento from Sri B.Vinod Kumar, Vice Chairman, Telangana State Planning Board on Natonal Workshop: 28th December, 2021



Sri T. Srinivas Yadav Hon'ble Minister of Animal Husbandry, Dairy Development and Fisheries, Govt of Telangana: 22nd March, 2022



Events with Diplomats & Foreign Delegates

# Seminar on Promotion of Business between Afghanistan and Telangana State



29<sup>th</sup> July 2021 FTCCI Surana Auditorium

Mr K. Bhasker Reddy, President, FTCCI, said that Peace and Stability through Trade and alobal cooperation integration through expanded trade ties would contribute to global stability and peace. He invited the Afghan Govt. and companies to explore business opportunities in pharma, agro and food processing, information technology, tourism, logistics, energy and manufacturing sectors.

Mr Rajendra Agarwal, Chair. International Trade Committee, FTCCI, mentioned that the opening Consulate the Office Hyderabad and closer cooperation between two Chambers by way of signing of a Memorandum of Understanding between FTCCI and the Afghanistan Chamber of Commerce and Investment (ACCI) would surely help in enhancing the trade between two countries more particularly with the State of Telangana.

Mr Shafiqullah Atayee, CEO, Afghanistan Chamber of Commerce & Investment



(ACCI), briefed on the Chamber's services and activities and on the opportunities available in Afghanistan for exploring business opportunities.

H.E. Mr Muhammad Suleman Kakar, Consul General of the Islamic Republic of Afghanistan, said the main purpose of signing this MoU for both the Chambers is to act together for the promotion of trade between Telangana and Afghanistan. Afghanistan is a great nation with natural resources. We look forward to even more trade relations with India, especially with the State of Telangana in all the sectors, including I.T., infrastructure, mining, communication, education, energy, transport, agriculture, pharmacy and healthcare.

Mr Jayesh Ranjan, IAS., Principal Secretary, Industries & Commerce, I.T., Electronics and Communications, Govt. of Telangana congratulated FTCCI & ACCI for entering into an agreement of cooperation and said this partnership would play a key role in building a trade and investment in both places.

During the Seminar, a Memorandum of Understanding was signed between the Afghanistan Chamber of Commerce & Investment & The Federation of Telangana Chambers of Commerce and Industry. The MoU was signed by Mr K. Bhasker Reddy, President, FTCCI and Mr Shafiqullah Atayee, CEO, Afghanistan Chamber of Commerce & Investment (ACCI), in the presence of H.E. Mr Muhammad Suleman Kakar, Consul General of the Islamic Republic of Afghanistan and Mr Jayesh Ranjan IAS., PI Secretary, I&C, I.T., Electronics and Communications, Govt. of Telangana.

Mr Anil Agarwal, Senior Vice President, and Ms Khyati Naravane, CEO of FTCCI also present.

# Interactive Meeting on Enhancing Trade & Business between Islamic Republic of Iran & India through Telangana State





19th August 2021 FTCCI Surana Auditorium

FTCCI, in association with the Consulate General of the Islamic Republic of Iran, Hyderabad, organized the Interactive Meeting. Mr K Bhasker Reddy, President, FTCCI, said that the bilateral relationship between India and Iran has evolved into a diverse partnership nurtured by a long history of cultural connections. India has actively engaged with Iran to secure energy sources considering that Iran is the most viable option in this sphere given its geographic proximity to India. The Chabahar port, being jointly developed by India, will be a gateway to opportunities for trade with central Asian nations.

Mr Rajendra Agarwal, Chair, International Trade Committee, FTCCI, mentioned that both countries are negotiating a Preferential Trade Agreement. Five rounds of talks have been held, focusing on diversifying the bilateral trade basket to include manufacturing, services, and light engineering items.

H.E. Mr Mahdi Shahrokhi, Consul General, Consulate General of the Islamic Republic of Iran, stated that there is a need to promote connections between the people of Telangana and the people of Iranian states. We share a great heritage of shared values. Therefore, Hyderabad Consulate is open to addressing and facilitating business proposals.

Mr Sreenivasulu Budigi, IFS., Deputy Secretary, Ministry of External Affairs, GOI, said India Iran relations go back to 4000 BC. India has always maintained good relations with Iran and focused on business exchange and cultural exchange.

H.E.MrAliChegeni, Ambassador of the Islamic Republic of Iran to India, said Iran and India have the potential to cater to each other's needs provided the business people have the exposure to the available opportunities. He offered to start barter trade with Iran to facilitate the businessmen and jack up the two-way trade volume.

Mr. Khodadad Nejad Asad, First Consul of the Mission. Mr Malayeri Zadeh, Second Consul of the Mission. Mr Syed Tamjeed Hyder, Public Relations Officer, Mr Anil Agarwal, Senior Vice President, Mr Meela Jayadev, Vice President and Ms Khyati Naravane, CEO of FTCCI, also participated and addressed the meeting.

# Meeting with Mr Agus P. Saptono, Consul General of the Republic of Indonesia, Mumbai



23rd August 2021 Hotel Trident, Hyderabad

FTCCI Team met Mr Agus P. Saptono, Consul General of the Republic of Indonesia, Mumbai at Hotel Trident. FTCCI Team & Indonesian Consulate discussed ways to deepen India-Indonesia cooperation in trade and investment, especially with Telangana State. FTCCI suggested

for exchange of Business Information -Trade Fairs/Exhibitions, Trade Enquiries, etc., MoU with prominent Chambers of Indonesia and FTCCI, Awareness Program on Halal Certification and opening of the Consulate/Trade Office in Hyderabad.

Mr Agus P. Saptono, Consul General of the Republic of Indonesia, Mumbai, assured all his support in enhancing the trade between the two countries, particularly with the State of Telangana.

On behalf of the Consulate, Mr Pangky B.P. Saputra, Consul (Economics), Mr Mutagien Priyo Hutomo, Officer (Socio-Cultural) and Mr Vijay V. Tawde, Assistant (Economics), were present at the meeting.

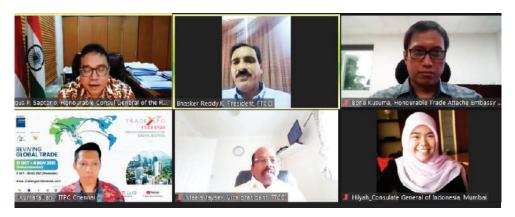
On behalf of FTCCI, Mr.K. Bhasker Reddy, President, Mr Anil Agarwal, Senior Vice President, and Mr Meela Jayadev, Vice President, attended the meeting.

# **Interactive Discussion on Enhancing Trade & Investment** Relations between India-Indonesia & Invitation to Visit Trade Expo Indonesia 2021

5th October 2021 - Online

Mr K Bhasker Reddy, President. FTCCI, suggested Exchange of Business Information -Trade Fairs/Exhibitions, Trade Enquiries, etc.; MoUs with prominent Chambers of Indonesia and FTCCI, Awareness Program on Halal Certification (Halal products guarantee and opening of Consulate/ Trade Office Hyderabad.

Mr Agus P. Saptono, Consul General of the Republic of Indonesia, invited FTCCI Members to participate in Trade Expo Indonesia 2021



and explore business opportunities. There was a suggestion for exploring the possibility of starting a direct flight from Hyderabad to the capital of Indonesia to enhance the trade between the two countries, more particularly tourism.

Mr Bona Kusuma, Trade Attache, Embassy of the Republic of Indonesia, New Delhi and Mr Kumara Jati, Director, Indonesian Trade Promotion Centre (ITPC), Chennai, gave insight about the existing Trade opportunities in Indonesia and urged the members to attend the virtual trade event Trade Expo Indonesia 2021 to be held for the period from 21st October – 4th November 2021. Mr Meela Jayadev, Vice President, FTCCI, also participated and addressed the meeting.

# Meeting with Mr Dean Hoff, Consul Economic and Mr Rajan Kumar, **Advisor Business Development, South African Consulate General,** Mumbai - 2



4th November 2021 FTCCI Surana Auditorium

Mr Dean Hoff, Consul Economic and Mr Rajan Kumar, Advisor Business Development, South African Consulate General, Mumbai visited FTCCI to promote trade and investment opportunities and discuss various topics for future cooperation towards the promotion of India-South Africa bilateral relations.

On behalf of FTCCI, Mr K. Bhasker Reddy, President, Mr Anil Agarwal, Senior Vice President, and Ms Khyati Naravane, CEO, were present. Mr.C.V. Atchut Rao, President and Mr Vitta Satish Kumar, Vice President of FAPCCI, were also present.

# Meeting with Mr Nitirooge Phoneprasert, Consul General, Royal Thai Consulate-General, Chennai



16th February 2022 FTCCI Surana Auditorium

Mr K. Bhasker Reddy, President, FTCCI, briefed him about FTCCI and its activities and opportunities in the State of Telangana. He assured us that FTCCI would continue to work closely with the Consulate, a longstanding partner, to transform our close connections into a modern

partnership of prosperity based on trade and investment prospects for our businesses and communities.

Mr Nitirooge Phoneprasert, Consul General, Royal Thai Consulate-General, Chennai, highlighted the significant development of the trade and investment relations between Thailand and India, updated current economic policies of Thailand, as well as invited the Indian business

community to explore new business opportunities in Thailand, including cooperation with the Thai private sector through joint ventures. He also informed us that they plan to have a series of programs to celebrate 75 years of India Thai Diplomatic Relations, which started way back in 1947.

His Excellency Consul General Mr Nitirooge Phoneprasert led the Team Thailand members in India comprising of Mr Mongkol Siwaluk, Consul (Economic and Political

Section), Mrs Hataichanok Sivara, Consul (Commercial Section), Ms Kanyawan Suebsing, Vice Consul (Commercial Section) and Mr Lawrence Edward, Commercial Officer (Commercial Section).

On behalf of FTCCI, Mr Anil Agarwal, Senior Vice President, Mr Meela Jayadev, Vice President, Mr Hari Kishan Valmiki, Chair, Tourism & MICE Committee, Mr AVPS Chakravarthi, Managing Committee Member, FTCCI and Ms Khyati Naravane, CEO, were present at the meeting.

# Interactive Meeting on India and the United Arab Emirates (UAE) **Comprehensive Economic Partnership Agreement (CEPA): Opportunities and Way Forward**



23rd February 2022 Hotel Vivanta Hyderabad, Rendezvous Hall, Begumpet

FTCCI, jointly with Govt. of India and Govt. of Telangana, organized this interactive meeting. Mr K Bhasker Reddy, President, FTCCI, said this is a landmark trade pact that will propel the two friendly nations towards a magnificent, shared destiny. Both Indian and UAE investors have to take advantage of these initiatives and cross-border investments between the two countries. He also briefed on the FTCCI Delegation visit to Dubai Expo and various skill development activities conducted by FTCCI.

Dr Srikar K. Reddy, IFS., Joint Secretary, Dept. of Commerce, Ministry of Commerce & Industry, GOI, gave a presentation on India UAE CEPA and said that UAE is the 3rd most significant trading partner. India-UAE CEPA is a full and deep agreement covering all aspects of bilateral economic cooperation. The CEPA presentation included all areas of economic cooperation, including Trade in Goods, Trade in Services, Rules of Origin and Customs Procedures, Technical Barriers to Trade (TBT) and Sanitary and Phytosanitary (SPS) measures, Government Procurement, Intellectual Property Rights (IPR), Digital Trade, Investment facilitation, Dispute Settlement and Cooperation in other areas.

Mr Mahesh Desai, Chairman, EEPC India, Mr Mahendra Tayal, Regional Chairman, Southern Region, Gem & Jewellery Export Promotion Council, Mr Hrishikesh Reddy, ITS., Deputy Director-General of Foreign Trade, Mr Vikram Singh Thakur, Under Secretary, Ministry of External Affairs, Branch Secretariat, Hyderabad, Mr Sudhin Paul, Joint Director (C & EP wing), Commissionerate of Industries, Govt. of Telangana, Mr Rajendra Reddy Gaddam, Director (Logistics), Govt. of Telangana, Mr Rajendra Agarwal, Chair, International Trade Committee, FTCCI were also present at the meeting.

Mr G. Seetharam Reddy, ITS., Additional Director General of Foreign Trade, Ministry of Commerce & Industry, Govt. of India. Mr D. Krishna Bhaskar, IAS., Director of Industries, Govt. of Telangana, Mr Anil Agarwal, Senior Vice President, Mr Meela Jayadev, Vice President and Ms Khyati Naravane, CEO of the FTCCI also participated and addressed the meeting.

### **Meeting with Malaysian Officials**



MrRoswaidinMohdZain,Consul-Investment & Mr Vivek Kudtarkar, Investment Officer of Consulate General of Malaysia, Malaysian Investment Development Authority (MIDA) Mumbai, briefed on the business opportunities in Malaysia and services of MIDA in India.

Mr.K. Bhasker Reddy, President, briefed on the FTCCI activities and opportunities in the State of Telangana. MIDA was requested to share the details of Trade Fairs/ Exhibitions, Tender details and investment opportunities in Malaysia for dissemination to the members of FTCCI. Mr Anil Agarwal, Senior Vice President and Mr Meela Jayadev, Vice President, were present.

# Australia India Business Exchange (AIBX) - an interactive session with Ms. Catherine Gallagher, Minister Commercial & Head – Austrade, and women leaders of Telangana State



Park Hyatt, Hyderabad

Ms. Khyati Amol Naravane, CEO represented FTCCI. The theme of the sessionis'WomeninLeadership-Diversity & Inclusion'.

The role of women in building the family, society and the nation was discussed. Ms.Catherine emphasized gender equality for a sustainable tomorrow. The participants cherished their association with Australia and discussed about new opportunities to have a long lasting relationship with Australia. Ms. Khyati Amol Naravane ideated the role of trade in building peace and prosperity between the two nations. Ms.Vanita Datla, Ms.Ayesha Rubiina, Ms.Kamalarai, Ms.Shilpa Reddy, Ms.Puspha, Ms.Shanta Thotam, Ms.Rakee Kankaria, Ms. Deepti Ravula, Ms.Sirisha Jasti and Dr. Tasneem Shariff were among those present at the event

# **Program on Promoting Trade and Business Opportunities with Yazd Province, Iran**

9th March, 2022 - Online

Mr K. Bhasker Reddy, President FTCCI, said that the bilateral relationship between India and Iran has evolved into a diverse partnership nurtured by a long history of cultural connections. The Chabahar port being jointly developed by India will be a gateway to opportunities for trade with central Asian nations.

Mr Rajendra Agarwal, Chair, International Trade Committee, FTCCI, said that the program is being organized to know the development taking place in Yazd Province, Iran and the scope of establishing business cooperation, joint-ventures, technology import and/ or investing.

His Excellency Mr Mahdi Shahrokhi, Consul General of the Islamic Republic of Iran, Hyderabad, suggested the Chambers invite each other on a bilateral visit to explore business opportunities. MoU between the two Chambers will also help develop and maintain good relations. He also suggested having direct contacts between the two Chambers to introduce and support



businesses exploring opportunities. He lauded the efforts of FTCCI in the promotion of trade, commerce and Industry.

Mr Mohammad Reza Ghomi, President, Yazd Chamber of Commerce, Industries, Mines & Agriculture, informed that Yazd is Iran's fourth industrial and developed province. Ceramic tiles, hydrocarbons, building glass, glasswares, petrochemicals and agricultural products, including pomegranate seeds, pistachios and pistachio kernels, are the main exported items.

Members of the Board of Representatives of Yazd Chambers, Officials of the Consulate General of the Islamic Republic of Iran, Mr Anil Agarwal, Senior Vice President, Mr Meela Jayadev, Vice President and Ms Khyati Naravane, CEO of the FTCCI, participated and addressed the meeting.

### **India Namibia Summit**



12th March, 2022, Park Hyatt, Hyderabad

H.E.Mr. Gabriel Sinimbo, High Commissioner of Namibia in India, Mr. Jayesh Ranjan, IAS., Principal Secretary, Industries & Commerce, Information Technology,

Electronics and Communications, Govt. of Telangana, H.E. Mr. Prashant Agrawal, IFS., High Commissioner of India in Namibia, Mr. Suresh Chukkapalli, Hon. Consul General of Republic of Korea, Dr Asif Iqbal, President, Indian Economic Trade Organization, addressed the Summit.

FTCCI Team attended the Summit and congratulated Dr. Tasneem Shariff, on her appointment as Trade Commissioner-Namibia, India Africa Trade Council in Hyderabad.The India Africa Trade Council organized the India Namibia Summit

# **Interactive Meeting on India-Israel:** 30 years and beyond Trade & Economic Relations



24th March 2022 FTCCI Surana Auditorium

Mr K. Bhasker Reddy, President, FTCCI, briefed FTCCI and its activities and invited the Israeli government and companies to partner in development projects and programs proactively. These partnerships can help us reach new heights in our trade and commercial partnership.

Mr Joseph Avraham, Consul for Economic and Trade Affairs of Israel in Bengaluru, said that the visit aims to develop economic ties and cooperation between Israel and the State of Telangana. There is tremendous scope for expanding trade in smart agriculture, water, life sciences, med-tech, edutech, fintech, industry 4.0 and smart cities. Israeli companies and companies in Telangana will find areas to collaborate in these sectors.

Mr. Ken Udai Sagar, Hon. Consul of Israel - Telangana and A.P. addressed Israel's opportunities, the latest technological interventions, and possible collaboration between Israel and Indian MSMEs.

Mr Rajendra Agarwal, Chair, International Trade Committee, FTCCI, and Mr Irfaan Rafequee, Director, Indo Israel Chambers of Commerce and Industry, also participated and addressed the meeting.

### **Interactive Meeting with Consulate General of Canada Delegates**

1st June 2022 FTCCI Surana Auditorium

In his opening remarks Mr Anil Agarwal, Sr Vice President FTCCI said that the interactive meet is organized to explore investment opportunities in Canada and to showcase what the state of Telangana offers to Canadian enterprises. The state has been making rapid strides in various fields which among others include IT/ITES, Pharma, Defense services, Manufacturing, Agri and dairy products. We would like to explore Canada as a market for Telangana products and services at the same time want to show the enormous advantage the state offers to investors in ease of doing business, technology hub like T hub and We hub" "The city of Hyderabad





has changed a lot in the last 2 decades. The infrastructure the city provides is of global standards" said Mr. Benoit Prefontaine Consul General of Canada during an interactive meet organized by FTCCI for its members in Hyderabad.

"We have not done enough in propagating and promoting Canada as an investment destination especially in South India. Up north of India, Canada is fairly known and

we have many a entrepreneurs, employees and students from here. At the same time Canadian companies and entrepreneurs don't know much about opportunities and regions in South India. We are in the process of creating awareness and changing perception about South India among Canadian people and business.

We are interested to partner with South States specially the city of Hyderabad and Telangana state in IT/ ITES, Life Sciences / Pharma/ Aero space. The state of Telangana offers us a huge scope to invest and expand. The proposed Canada- India Free Trade Agreement will be a game changer" Mr. Benoit Prefontaine added Mr. Kenneth Wong, Senior Trade Commissioner - South India, Consulate General of Canada in Bangalore said "Canada offers interesting immigration and trade programs which need to be promoted especially in South India. Canada's economic partnership with India is a \$100 billion relationship. Indian students currently in Canada are double the number of Chinese students and numbered above 2 lakhs. There is a considerable backlog related to Visa processing because of the shutdown of our operations due to covid we hope that by the end of 2022 things will be back to normal. Officials of Consulate General of Canada, Mr. Meela Jayadev, Vice President and Ms. Khyati Naravane, CEO of FTCCI participated and addressed in meeting.





Mr.Roswaidin Mohd Zain, Consul- Investment & Mr.Vivek Kudtarkar, Investment Officer of Consulate General of Malaysia, Malaysian Investment Development Authority (MIDA) Mumbai: 23rd February, 2022



Officials of Embassy of United States of America, New Delhi: 24th March, 2022



The Department of Industries & Commerce, Government of Telangana & the Ministry of Commerce, Royal Thai Government entered into a Memorandum of Understanding today: 11th April, 2022 at ITC Kohenur Hotel, Hyderabad



Wings India 2022 – With Dr Andrew Fleming, Deputy High Commissioner: 25th March, 2022



Consul General Joel Reifman At 246th Anniversary of US Independence : 3rd June, 2022



Ms. Sarah Kirlew, Australian Consul General for South India in Hyderabad : 2nd June, 2022



**FTCCI Awards** 

# 3rd Edition of FTCCI HR Achievers Awards-2021



22<sup>nd</sup> December 2021 KLN Prasad Auditorium

Sri Sunil Sharma, IAS Spl. Chief Secretary Department of Energy, Government of Telangana, was the Chief Guest and delivered a keynote address. Sri V. Madhusudan, CEO, TSIIC and Sri K. Srinivas Rao, Founder and strategist, were the Guests of Honor.

In his welcome address, Mr Bhasker Reddy, President, FTCCI, said that Human Resources Management is an integral part of any business activity, manufacturing, trading, or commerce. We generally find that business organizations with best HR practices quickly gain popularity in the market. Any Awards do not only acknowledge success; they recognize many other qualities: ability, struggle, effort and, above all, excellence. He congratulated all the winners for putting in their best efforts to be the Achievers and all the companies who have been nominated for various awards.

Mr R. Ravi Kumar, Chair of the Committee, in his introductory remarks, said that recognizing the key role HR plays in the growth of a company, FTCCI initiated the HR Achievers Awards to identify, recognize and honour the companies that have put people's processes and management in the forefront of organizational achievements.

Sri V. Madhusudan, CEO of TSIIC, said that HR is the core stone of any organization and the most envied one. Perhaps the government has more employees where the pressure is also high on the HR department. He















suggested that adapting to technology will help HR simplify the work, which in turn increases the organization's growth.

In his address, Sri K. Srinivas Rao, Founder and strategist, said that in the decade 2020-30, HR Personnel will play a key role in the future of organizational growth, and we will see more HR Heads as CEOs of the company. He has suggested three tips for Human Resource Management: leaving an impact on others, encouraging effective communication, and focusing on organizational culture.

Sri Sunil Sharma, IAS, Spl. In his keynote address, the Chief Secretary Department of Energy, Government of Telangana, said that resources are natural resources and human resources. The difference is that human resources can think and feel, whereas natural resources are static. Therefore, organizations desired results can be achieved only when HR is effectively combined with other resources. He also said that HR knows how to balance different levels of management. He also mentioned that understanding the problems of employees and solving them play a key role in Human Resource Management. In addition, he always advised being nice to the subordinates, encouraging them to give their best.

Sri Anil Agarwal, Senior Vice-President FTCCI, proposed a Vote of Thanks, and the program ended with presenting the momentous to the Chief Guest and Guests of Honor.

### **AWARDS WINNERS**

#### Small:

Champions in Talent Acquisition and Management-Medwell Ventures Pvt Ltd

Best in Learning & Development-

ICICI Foundation for Inclusive Growth

Best in Performance Management Review Process-Tomoegawa Aura India Pvt. Ltd.

#### **Medium:**

Champions in Talent Acquisition and Management-Techwave Consulting India Pvt Itd Best in Learning & DevelopmentOmsree Papertek Pvt Ltd

Best in Performance Management Review Process - Tata Coffee Ltd

#### Large:

Best in Employee Engagement Strategy - J K Fenner (India) Limited Best in HR technology / Analytics -Dodla Dairy Limited

### HR FUTURE LEADER OF THE YEAR-

Techwave Consulting India Pvt Itd Jury Appreciation Award – Kisan Fashion Mall









# Sri K.T. Rama Rao

Chief Guest

Hon'ble Minister for Industries, MA & UD, IT, E & C, Govt of Telangana

Peace of doing business is more important, for investors, than the ease of doing business (EoDB) levels of a State, and Telangana ranks high on that count too. The listing various EoDB initiatives of the government, including ensuring quality power supply, a sea change from the days of power holidays prior to 2014, streamlining of inspections by various departments as well as extension of time window of certain licences. He reminded the audience how industry was facing power crisis, power holidays in 2014, just before Telangana was formed. Now it has uninterrupted quality power and no power holidays and TS iPass, ensuring not only ease of business, but peace of doing business. Industries have got right to selfcertificate which not many states in the country can boast of. He informed tha t-Hub like plug and play facilities are coming up in several rural areas such as Nalgonda, Khammam, Mahboobnagar, Nizamabad, Warangal and Karimnagar. More than 24 per cent of the investments into the State are repetitive, indicating the trust the state has built. He also said that "Telangana was now seeing a green revolution following the completion Kaleshwaram Lift Irrigation Scheme. Crop productivity, particularly paddy, increased. Telangana was now the largest player in inland fisheries. The Palamuru-Rangareddy Lift Irrigation Scheme and the Sita Rama Lift Project will be completed soon. The State was also witnessing white, yellow revolutions simultaneously giving an impetus to dairy, meat and segments respectively".

# Presentation of FTCCI Excellence Awards and **Felicitation of Eminent Jury**

- 1. Sri Arun J. Sarkate, General Manager, Hindustan Aeronautics Ltd., Hyderabad receiving **Excellence in Industrial Productivity.**
- 2. Dr.N. Venkateswara Rao, Chairman & Mg. Director, Metrochem API Pvt.Ltd, Hyderabad receivina
  - **Excellence in All Round Performance.**
- 3. Sri G.V.K. Naidu, Managing Director, Sam Agritech Ltd., Hyderabad receiving **Excellence in Agro Based Industry.**
- 4. Sri Dinesh Kumar, Befach 4x Pvt. Ltd., Secunderabad receiving **Excellence in Marketing Innovation.**
- 5. Sri Rajender Kumar Agarwal, Director, Ravi Foods Private Ltd., Ranga Reddy District receiving **Excellence in Export Performance.**
- 6. Sri Mohan Krishna, Managing Director, Sarvotham Care Ltd., Secunderabad receiving **Excellence in Export Performance (Micro &** Small Enterprise).
- 7. Sri K. Gowtham, Joint Managing Director, NCL Industries Ltd., Hyderabad receiving **Excellence in Corporate Social Responsibility.**
- 8. Sri Sekhar Nori, Managing Director, Skyshade Daylights Pvt.Ltd., Hyderabad receiving **Excellence in Product Innovation.**
- 9. Sri Arun Kumar Bijjala, Managing Director, Converge Biotech Pvt.Ltd., Hvderabad receiving **Excellence in Product Innovation (Micro & Small** Enterprise).
- 10. Sri Vivek Khanna, Chief Executive Officer, Click2Clinic Healthcare India Pvt.Ltd., Hyderabad receiving
  - **Excellence in Innovative Product/Service in Healthcare with Highest Impact.**
- 11. Dr. Nagaraju Chakilam, Managing Director, Maithri Drugs Pvt Ltd., Hyderabad receiving Excellence in Research & Development.
- 12. Sri Siram Chandra Mohan, Managing Director, Sahasra Crop Science Pvt. Ltd., Hyderabad receiving
  - Excellence in Research & Development (Micro & Small Enterprise).

- 13. Dr. Subba Rao Pavuluri, Chairman & Mg. Director, Ananth Technologies Ltd., Hyderabad receiving Outstanding contribution to the Aerospace and Defence Industry.
- 14. Sri Vivek Goel, Vice President Marketing and Evangelism, Vividminds Technologies Pvt Ltd. (Quixy), Hyderabad receiving **Excellence in Information Technology (IT).**
- 15. Ms. Kunda Prathibha, Managing Partner, Surendra Associates (Surendrapuri), Hyderabad receiving **Excellence in Tourism Promotion.**
- 16. Dr. Sriram Birudayolu, Chief Executive Officer, Cyber Security Centre of Excellence, Hyderabad receivina
  - Excellence in Association / Chamber for serving Industry, Commerce and Economy.
- 17. Dr. Ibram Ganesh, Scientist-F, International Advanced Research Centre for Powder Metallurgy and New Materials, Hyderabad receiving **Excellence in Science or Engineering.**
- 18. Ms. Deepa Dadu, Founder, Enchante Café & Confectionery, Hyderabad receiving Outstanding Woman Entrepreneur.
- 19. Sri Nikhil Devineni, Sr. Vice President, Nava Bharat Ventures Ltd., Paloncha, Bhadradri Kothagudem receiving
  - **Excellence in Social Welfare Initiatives for** Women Empowerment.

#### **Felicitations to Eminent Jury**

- Sri Ajay Misra, IAS. (Retd.)
- ii) Dr.Surendra Kumar, Former Director & Senior Scientist, ARDE, DRO
- iii) Dr. Nirmalya Bagchi, Director General (I/c), Administrative Staff College of India
- iv) Prof. Abhirama Krishna, Director General, Badruka Group of Institutions

#### Felicitation to

v) Sri Ramaknth Inani, Immediate Past-President, FTCCI

























































FTCCI Ladies Wing

## 3 Day Entrepreneur Mentorship Program for Women



24th - 26th November 2021 FTCCI Surana Auditorium

M/s. Suven Trust powered the programme. The programme's objective was to impart skills and guide women in all the aspects of entrepreneurship, from conceptualizing business ideas and floating a new business to scaling the same successfully. In addition, the program nurtured and encouraged women to thrive in leadership roles and drive professional growth.

The event was inaugurated by motivating and thoughtprovoking entrepreneurs, viz. Ms Vanitha Datla, Vice Chair Person & Managing Director, ELICO Ltd; Mr Venkat Jasti, Chairman & CEO, Suven Pharmaceuticals Ltd; Dr S. Glory Swarupa, Director General, National Institute of Micro, Small & Medium Enterprises (ni-MSME); Sri Purnachandra Rao Surapaneni, Managing Director, Global Infovision Private Limited, who set the tone for next three days.

Almost 74 delegates participated in the training. The program was curated and deliberated by eminent mentors:

- Beina an Entrepreneur-Pros and Cons Developing EntrepreneurialCompetencies-SWOT Analysis by Mrs Sujatha, Dy.CEO, FTCCI
- Working Capital Management, Cost-Benefit analysis Breakeven by CA Mallikarjun Gupta
- Identification **Business** Opportunities: Criteria

selection & Sources of Information and Marketing, Technical & Financial feasibility by Mr Rajeev, Startup Mentor, T-Hub

- Preparation of Business Plan by Mr Mukesh Phalor, Keyman & Associate LLP
- Bankers' outlook on Business Plan Schemes relevant for funding the ventures by Mr Santosh B, Chief Manager, SBI
- KVIC-PMEGP schemes by Mr G.Narayana Rao, Asst. Director-II, KVIC
- Licenses & Approvals for MSME & Incentives MSME Schemes by Ms Sumathi N Assistant Director, MSME-
- Digital Technology & Social Media Marketing by Mr RajSamale, CEO, Revalsys Technologies
- Banker, Entrepreneur & Academician-Interactive Session by Mr Srinivas Rao DGM (Retd) Andhra Bank,





Mr C.V. Anirudh Rao, Executive Director (Op) CVSV Agritech & EXIM Ltd and Mr Mysa Martin, Consultant & Trainer

- Basic Business Accounting principles- Cash flow Profitability & Balance Sheet by CA Bargavi
- Assessment of BPR by Mr Mukesh Phalor, Keyman & Associate LLP and Mr Santosh B, Chief Manager, SBI & Mr Rajeev, Startup Mentor, T-Hub

The program covered the primary approach of

understanding the traits of an Entrepreneur; Identifying the business opportunity, contemplating the business plan on the grounds of Marketing, Technical and Financial Feasibility; Preparation of Business plan, Understanding the different government supports and schemes, etc. The program was nailed with the preparation of the Real-life Business Project and an assessment of the same with the veterans from the banking fraternity, startup mentors, academicians, and a chartered accountant. It is proposed to organize similar skill programmes in other districts of Telangana for the following calendar year.

# **FTCCI Panel Discussion on Supporting the Startup Ecosystem for Women**

13th February 2022 HITEX, Hyderabad

FTCCI, along with HITEX and with the support of the Ministry of MSME and other leading trade bodies, has organized "The Business Women Expo" from 11th to 13th March 2022 at HITEX, Hyderabad. The forum's theme is "Women in Leadership - Emerging Global Leaders". As a part of the 3day Expo, FTCCI has organized a Panel Discussion on "Supporting the Startup Ecosystem for Women on 13th March 2022. The program was well attended by the participants, members and visitors at the exhibition. In addition, the Panel session was virtually attended by more than 500 viewers during the live telecast of the Panel discussion through My Startup TV and various social media platforms.

The Panel discussion was Moderated by Mr Srinivas Garimella, Managing Director, Vega Conveyors & Automation Ltd (Group Co of Daifuku Ltd., Japan) & Chair, Industrial Development Committee FTCCI. The following panellist has contributed honest thoughts and incredible insight during the panel session on the developing startup ecosystem for women. The panellist includes Ms Deepa Balasubramanian, CEO, The Sedibus, Startup Ecosystem of Malaxmi Group's Family Office; Ms Praveena Thota, Founder Nvision Innovations, womENvision (womENvision for Entrepreneurship; Ms Sandhya Deepa, Director, T-Hub-Business Management & Strategy & Ms Akitha Kollu, Co-founder and CTO of Heamac Healthcare Pvt. Ltd.

The endeavours to participate and organized certain events in the other forum expos organized by different bodies gives due strength to the tie-up and makes stronger bonds for the future alliance for bigger events by the Federation.

# Conference on Gender Equality for a Sustainable Tomorrow On the occasion of International Women's Day Celebrations for 2022



8th March 2022 Hotel Taj Vivanta, Begumpet

Sri Jayesh Ranjan, IAS, Principal Secretary of the Industries & Commerce (I&C) and Information Technology (IT) Departments, Govt. of Telangana, graced the event. Ms Haritha Vasireddi, Managing Director, Vimta Labs; Mrs Vanitha Datla, Executive Director & CFO at ELICO Ltd, Mrs Bhagwati Devi Baldwa, Chair, Women Empowerment Committee, FTCCI, Sri K. Bhasker Reddy, President, FTCCI, Sri Anil Agarwal, Sr Vice President, Sri Meela Jayadev, Vice President, Ms Khyati Naravane, CEO, FTCCI and several eminent dignitaries from government, academia and industry participated in the celebrations.



FTCCI has identified and felicitated some member companies implementing best practices to bring gender parity to the event. The companies felicitated were L&T Metro Rail Hyderabad Ltd; Metrochem API Pvt Ltd; Valmiki Group; Anuha Food Products Pvt. Ltd; Kamala Farms; Kapiti Overseas Pvt. Ltd. & Bahu-Belly. In addition, FTCCI, in alliance with Mahesh Bagawathi Baldwa Foundation and Akhil Bharatiya Maheshwari Mahila Sanghatan, has also empowered skilled and needy women by distributing ten sewing machines. This action of FTCCI has once again showcased its commitment to be a part of sustainable growth and development.

Sri K. Bhakser Reddy has shown concern for India sliding down from 112th to 140th in Gender Gap Report. He had taken the initiative and demonstrated several ways to tackle gender inequality in various positions. He suggested Implementing gender-neutral recruitment processes, Reviewing salaries and standardized pay, Having a clear policy on discrimination, Providing flexible working time and others. In addition, he said that we must ensure active encouragement of women to progress.







Smt Bhagawathi Devi Baldwa has cited guotes and incidents from Hindu scriptures to reiterate the importance of women's participation and openness in traditional societies and how it has been restricted in the current scenario. She has emphasized financial independence for women's empowerment and said that nothing is impossible for women if they realize their potential.

Smt Vanita Datla has pressed upon "walk the talk". She has asked the forum to be more responsible and participative in breaking the glass ceiling.

Smt Harita Vasireddi has rightly identified that Gender Equality is an important parameter that should be considered when macro issues like GDP are considered. She cited that a slight increase in the participation of Women in the workforce can give a big boost to the economy. She also reiterated that access to education, health care, and technology is very important to women, whereas women's economic participation is vital for sustainable development.

Sri Jayesh Ranjan has highlighted the role of women in the family and pressed upon the importance of creating a conducive environment for women to take the lead. Family support is the key to getting more women on board. He highlighted that the patriarchal values in society are dominated the perception of the people in all spheres like running the family, business, or company. Unless these deep-rooted beliefs during the upbringing of children changes, the gender gap cannot be filled. He further emphasizes that "The happiness and social status index of women empowered countries is high."

The event was graced by more than 200 women from expert committees and senior officials from trade, industry, and government departments. All well appreciated the possibility of being a perfect mix of celebration, exhibition, felicitation and noble cause. The program was initiated and concluded with a beautiful Kathak performance by Meastro Subrat Sarkar and Ms Bianka Naravane. The committee's co-chair, Mrs Anindita Sinha, has conveyed the Vote of Thanks, and Mrs Rakhi Kankaria also participated in the event.

## One Day Entrepreneur Mentorship Program at Khammam



21st April 2022 Training and Technology Development Centre, Khammam

FTCCI organized a one-day extensive Entrepreneur Mentorship Program at Khammam in partnership with DIC, Khammam; KVIC; MSME-DI; Chamber of Commerce, Khammam and other local associations with the support of Suvens Trust. Mr Chinni Krishna, President, Chamber of Commerce, Khammam, Sri G Srinivas, President, Cotton and Ginning Textiles Association, Khammam & Mr Ajaya Kumar, GM, DIC, Khammam. Mr Chandrashekhar, Lead District Manager from SBI, Khammam & KVIC officials, graced the inaugural session.

The program was for the students, Budding entrepreneurs and Participants to know the basic necessity, criteria, and traits to start their entrepreneurial journey, i.e. from conceptualization to how they can float their venture and scale it up. Some of the major topics discussed are Developing Entrepreneurship Traits, Basic Conceptualization of Business, Accounting concepts, Preparation of BPR and Leveraging Digital technology, Government schemes and others.

Mr Chinni Krishna sensitizes the importance and difficulties in setting up Entrepreneur ventures. He emphasized that Entrepreneurs should depend not

only on grants and incentives from the Government and try to initiate the business with their capital where as the Government should also speed up the dissemination of the incentives and subsidies. He had shared his insight and entrepreneurial journey . He appreciated FTCCI & Suvens Trust's initiatives to curate the skill development program for the budding entrepreneurs, students and professionals.

Mr Ajaya Kumar explained entrepreneurship how

important for rural development. He mentioned that entrepreneurs and MSMEs are the powerhouses for the growth and development of an economy like India. He further said that the Government of Telangana, with various policies like TS-I pass; T-Idea policy & T pride for SC & ST Entrepreneurs; Sectoral policy like Logistics policy and Food processing policy and IT policy, had taken excellent initiatives for ease of doing business. Furthermore, through the Industry Promotion Officer, he mentioned that DIC is always ready to help young budding entrepreneurs on various fronts.

Sri G Srinivas also reiterated the importanceofEntrepreneurship and how they have flourished their family business which was initially a small entrepreneurial venture.

Mr Rajesh and Mr Bhujang Rao; Mrs T. Sujatha ;Mr Mukesh Phalor; Mr Zitendra Gupta; Mr Nikhillu Gunda e some of the mentors who had taken the sessions.





**Health Care Activites** 

#### Webinar on COVID -19: Vaccination & The Next Wave



#### 6<sup>th</sup> August 2021

FTCCI in association with ASCI and FICCI Telangana State Council has organised this Webinar. The objective of the webinar was to provide insights on the ongoing second wave of the pandemic, learnings from the first and second wave, projections for the next wave, progress of the vaccination drive, planning for the next wave in advance, and how to manage the bottlenecks the nation/state is facing.

Dr. Nirmal Bagchi, Director General (I/C) ASCI, Dr SubodhKandamuthan, PhD (Health Economics), Professor and Director, Centre for Health Care Management, Dr Hari Menon, Senior Consultant & Director - Haemato Oncology, Director - Bone Marrow Transplant Programme, Cytecare, Dr Raches Ella, MBBS, MS, Head -Business Development & Advocacy, Bharat Biotech International Ltd., Dr T Gangadhar, Member of Telangana Covid Task Force & Head of Nephrology, NIMS are the speakers at the event.

Dr Vinay K Nandicoori, Director, Centre for Cellular & Molecular Biology during his Keynote Address has quoted that Covid has 30,000 base long and considered to be largest base among viruses. He mentioned that Delta and Gama variants are potential to escape diagnostic and evident its presence during the second wave.

Mr K. Bhasker Reddy, President, Mr. Shekar Agarwal, Past President, FTCCI & Managing Director, Bhagyanagar Polymers Pvt. Ltd are also participated in the inaugural session. Dr Saswat Kishore Mishra, Assistant Professor, Centre for Healthcare Management, ASCI moderated the Session and delivered the Concluding Remarks. The Event ended up with the question and answer session.

#### Webinar on OMICRON - All You Need to Know



15th December 2021

Sri K Bhasker Reddy, President, FTCCI, said that the Omicron variant had been reported in 57 countries. New data emerge daily, but scientists need time to complete studies and interpret the results. Every day, WHO thousands convenes experts worldwide to share and analyze data and drive research forward? We still need clarity on some crucial questions; we are not defenceless against Omicron. The steps countries take today and in the coming days and weeks will determine how Omicron unfolds.

In his address, Dr Vinay K. Nandicoori, Director, Centre for Cellular & Molecular Biology (CCMB), said that the "Omicron variant has 32 mutations. A few deletions and insertions. Based on the evaluation of modifications. there are specific sorts of hypotheses on transmissibility and immune escape.

Dr PeruguShyam, Assistant Professor, NIT Warangal, said more mutations do not intrinsically mean a variant is more dangerous. However, almost immediately, Omicron generated concern within the global health community regarding its transmissibility and ability to evade both vaccine-induced and natural immunity. The report of the new variant has caused national governments to react with the reintroduction of non-pharmaceutical measures and ramp up vaccine booster programmes in the hope of delaying the spread of Omicron. The session ended with Ouestions and Answers.

## Seminar on Eyes – Your Windows to the World



#### 30th December 2021

FTCCI jointly with L V Prasad Eye Institute, has organized this Study tour. Dr Prashant Garg, Executive Chair and Dr Rohit C. Khanna, Network Director, Public Health Ophthalmologist, L V Prasad Eye Institute, are the key speakers at the occasion.

Dr Rohit C. Khanna, Network Director, Public Health Ophthalmologist, L V Prasad Eye Institute, said that the Global healthcare delivery systems face ever-increasing challenges on multiple fronts. Therefore, the need to study and define successful models of care delivery systems has become increasingly important. LVPEI has a unique eye care delivery system offering rich lessons at many operational levels. The system has been developed based on LVPEI's foundational public eye health study and follows a complexity-driven (dependent on disease complexity) clinical care system forming a five-tier pyramidal model - at the apex is the quaternary care centre at Hyderabad, followed by increasing numbers of tertiary, secondary or community, primary, and rural eye care centres, where the revenue from paying patients covers free-care via an economic cross-subsidy.



Dr Prashant Garg, Executive Chair, L V Prasad Eye Institute, said that the impact blindness could make in the individual's life in the life of society at large. He requested that if anyone notices a loss of vision or sudden pain in the eyes, they must consult an eye doctor. He has briefed that L V Prasad Eye Institute (LVPEI), a World Health Organization Collaborating Centre for Prevention of Blindness, is a comprehensive eye health facility. The Institute offers comprehensive patient care, sight enhancement and rehabilitation services and highimpact rural eye health programs. It also pursues cuttingedge research and provides training in human resources for all levels of ophthalmic personnel. In addition, we have rehabilitation services available, and through these services, many blind patients live their life normally. In 35 years, we have reached through our services directly 32 million populations. In addition, we have collected more than 100 thousand corneal utilized for transplantation. The session ended with Questions and Answers.

## Free Health Camp & Vaccination Drive



Soma Shekar, General Manager of Corporate Marketing & Community Outreach, Yashoda Hospitals and their team are inaugurated the Health Camp.

The Free Health Camp has provided the services such as • Random Blood Sugar • Heart Rate• Oxygen Saturation • Blood Pressure Check • Height • Cardiologist & General Physician consultation. ECG/2D Echo on Doctor's Advice. Around 150 industry members participated in the Health camp.

FTCCI, jointly with Yashoda has Hospitals, organised this Free Health Camp & Vaccination Drive. President Mr K. Bhasker Reddy, Senior President, Vice Mr Anil Agarwal, Vice President Meela Jayadev, Health Care & Disaster Management committee Chair Mr Shekhar Agarwal, Co-Chair Mr Saswat Kishore Mishra, CEO Ms Khyati Naravane, Mr C.



## **Free Health Camp**



28th May 2022 Banarsilal Gupta Exhibition Hall, Federation House

FTCCI, jointly with Yashoda Hospitals, has organized a "Free Health Camp" for its members, employees, their family members and the local community.

The Free Health Camp has provided the services such as: • Random Blood Sugar • Heart Rate• Oxygen Saturation• Blood Pressure Check• Height• Weight Cardiologist, Orthopedic and General Physician consultation • ECG/2D Echo on Doctor's Advice. Around 250 industry members participated in the Health camp. As an Industry body, FTCCI has taken several initiatives in the past for a noble cause through the Healthcare & Disaster Management Committee for the betterment of our society.



# Free Mega Homeo Camp

4th May 2022 Federation House, FTCCI, Hyderabad

The Federation of Telangana Chamber of Commerce and Industry (FTCCI) jointly with Jaisoorya Potti Sreeramulu Govt. Homoeopathic Medical College, Hyderabad has organised a "Free Méga Homeo Camp" for its members, employees, their family members and local community on Saturday, 4th June 2022 at Federation House, FTCCI, Hyderabad.

The camp was inaugurated by Sri. M. Rajesh Chandra, IPS, Dy. Commissioner of Police Central Zone, Hyderabad City Police, Government of Telangana. FTCCI Senior Vice President, Mr. Anil Agarwal, Vice President Meela Jayadev,



Health Care & Disaster Management committee Chair Mr. Shekhar Agarwal, CEO Ms. Khyati Naravane, Dr.N.Linga raju, Principal, AD(IC)Homeo& Principal and Mr.Srinivas, Vice Principal, Jaisoorya Potti Sreeramulu Government Homeopathic Medical College, Government of Telangana and their team are also participated in the inauguration. During the camp Acute and chronic diseases treated by Experienced Homeopathic Doctors and provided Monthly Medication.

Around 150 industry members were participated in the camp. As an Industry body, FTCCI has taken several initiatives in the past for a noble cause through Healthcare & Disaster Management Committee for betterment of our society



District Level Networking Meetings

## FTCCI Officials visits DIC, Khammam, Telangana



15th February, 2022 Khammam

Team FTCCI comprising of Ms. Khyati Naravane, CEO; Ms. T. Sujatha, Deputy CEO and Lokesh Fatehpuria, Joint Director visited to DIC, Khammam on 15th February, 2022.

The meeting was organized to introduce FTCCI as an apex body which is actively playing a role of catalyst in promoting industrial growth in the state through its services and facilities for last 104 Years. The meeting was attended by Mr. Ajay Kumar, GM, DIC; Mr. K Siva Rama Prasad, Assistant Director, MSME-DI; S Sujatha, District Mission Coordinator, MEPMA; Mr. P.Srinivas, President, Tiles Association; Mr.Bomma Rajeshwar, President, Rice Mills association; Mr.Chava Yadaiah, President, Cold storage association; Mr. Phani kumar, Secretary, Granites lab Association; Ch Chandrasekhar Rao, SBI, Lead District Manager, Khammam; representatives from Colleges and

many others. The meeting was highly interactive wherein almost all the participants contributed their suggestions to bring a positive and developmental change in Khammam. Some of the issues that have been discussed are delay in releasing of pending incentives; Tax dues in relation to non- availability of Form "C"; Requirement for Dry Port and Shortage of raw material for granite and tiles industry etc.

In this connection, Team FTCCI has requested all the associations to compile the representations that can be taken up through the relevant Stake holders/ Governments through Federation. The participants have been requested to support the "Entrepreneur Mentorship Programme" that is scheduled on 25th & 26th March 2022 at "Training and Technology Development Centre (TTDC), Khammam". It was further urged to promote the event through their strong network to entrepreneurs especially women category.

# **FTCCI Team visited Nizamabad Chamber of commerce and industry**



FTCCI Team visited Nizamabad Chamber of commerce and industry on 20th April and met Mr Dinesh Reddy, President and his leadership team to discuss areas of cooperation and how FTCCI can act as a facilitator for the growth of their members. Planned a few skill programmes related to export and import and entrepreneurship development



**Trade Visits** 

# FTCCI business delegation to WORLD EXPO DUBAI

#### 7th - 11th November 2021

FTCCI, jointly with the State Govt. of Telangana and FICCI, led a Business Delegation to participate at the World Expo Dubai. About 16 Delegates participated in the Expo.

Dubai Expo commenced on 1st October 2021 and continued till 31st March 2022. The Expo is one of its kind being held in the MEASA (Middle East, Africa and South Asia) region on the theme of Connecting Minds, Creating the Future. The Sub-themes of the Expo are Opportunity, Mobility and Sustainability. The program includes industry engagements, conferences, seminars, B2Gs, B2Bs, CEOs Meetings, Government meetings, trilateral engagements etc.

#### During the visit, FTCCI Delegates had the following meetings:

1. Meeting with Dr Srikar K. Reddy, IFS., Joint Secretary, Ministry of Commerce and Industry, Gol

- 2. Meeting with Shri K Kalimathu, Consul (Economic, Trade, & Commerce), Indian Consulate in Dubai
- 3. Meeting with Mr EV Narasimha Reddy, Vice Chairman & Managing Director of TSIIC
- 4. Meeting with Mr Omar Khan, Director, Dubai Chamber of Commerce and Industry, in the presence of Mr EV Narsimha Reddy, VC & MD, TSIIC
- 5. Round Table Meet with H.E. Saud Salim Al Mazrouei, Director of Hamriyah Free Zone Authority
- 6.Meeting with Ms Salwa Abdulaziz Zein, CEO from H H Sheikh Ahmed bin Faisal al Qassimi office for Investment Promotion between Telangana and UAE through FTCCI.







FTCCI Delegation at India Pavilion



FTCCI Industrial delegation with Mr. E.V.Narsimha Reddy, Vice Chairman & Managing Director of TSIIC



Kingdom of Saudi Arabia-India Co-Curation Programme







FTCCI and TSIIC to work with Dubai Chamber of Commerce and Industry to boost bilateral trade



FTCCI delegation with Mr.Omar Khan, Director, Dubai Chamber of Commerce and Industry in the presence of Mr.E.V.Narsimha Reddy, VC & MD, TSIIC



FTCCI delegation ar UAE Pavilion







# FTCCI Delegation visit to Visakhapatnam Trade Port: 10th June, 2022







Mrs. Khyati Naravane, CEO, FTCCI & Mr. Saurabh Kumar, Chair, Shipping and Logistics committee, FTCCI led a trade delegation of 15 exporter - importer members & stakeholders to visit Visakhapatnam Port; interact with the senior leadership team and Chairman of VPT and participate in the Trade Meet. Our MC member Mr. Subbaraj Gowra; Mr Pratham Agrawal, son of Mr. Vinod Agarwal and Mr. Manav Agarwal, son of Mr. Rupesh Agarwal have also joined besides Head of DP World, Mr. Mahesh Adapa; logistics head from top exporters such as Welspun; Pokarna and many more from the EXIM fraternity.



**Skill Development Initiatives** 

#### Online Certificate Course on Customs Law and Procedure



29th October 2021 to 20th November 2021 (8 days - daily two hours session)

In his welcome address, Sri Anil Agarwal, Senior Vice President, FTCCI, stated that International Trade is becoming complex. For traders seeking entry into the Indian market, understanding the Customs Law and procedure followed by Trade Policy is essential.

In his introductory remarks, CA Sudhir VS, Chair of the Committee, said that the course aims to understand Customs Law and Procedures.

Sri G. Seetharam Reddy, ITS, Additional DGFT, Ministry of Commerce, Govt. of India, in his Keynote address, expressed his happiness in organizing this certificate course to understand the rules and regulations of Exports and imports and capitalize on the opportunities to available in international trade. He said that whoever is in the export and import business should know Customs Law and Procedure and Provisions and Schemes of Foreign Trade Policy for better compliance and avoid penal consequences.

In his Address, Sri S. Thirumalai, Advisor of the Committee, thanked the Addl. DGST for gracing the occasion despite his busy schedule. The eminent speakers - CA Sudhir VS, Partner, Hiregange & Associates, Hyderabad; Sri Promod Kumar Rai, Advocate, Delhi; CA Pawan Arora, Delhi; CA Archana Jain, Archana Jain & Co., Delhi; CA Mohd. Irshad Ahmed, Partner, MIA & Associates, Hyderabad; CA Navjot Singh, Managing Partner, TaxTru Business Advisors LLP, Delhi; Sri B.S.V. Murthy, Former Member of CESTAT, Bangalore; Sri S. Thirumalai, Advocate, Hyderabad and Sri Vaitheeswaran K, Advocate Chennai explained in detail the basics of Customs Law, an overview of FTP, classification, Valuation, implications of penal provisions. At the valedictory address, Sri Bhasker Reddy, President, informed that 35 delegates registered across the industries like Manufacturing, Service Sector, Food, Seed, Pharma, Metals, and Chartered Accountants. At the end of the course, conducted the Exam and distributed the

# **Certificate Course in Global Logistics & Supply Chain Management-Prepare for future Roles**

8<sup>th</sup> January 2022 FTCCI Surana Auditorium

FTCCI with the support of Telangana State Trade Promotion Corporation Limited, Government of Telangana, has announced a three months Certificate Course in "Global Logistics and Supply Chain Management" commencing from 8th January 2022.

The topics covered are - Functionalities of logistics & supply chain; Multimodal Logistics (Including Dry port and ICDs; WarehousingandInventoryManagement;



Certificates.





Customs Procedures and ICD, CWC & CONCOR Operations and Air Cargo and Freight Forwarders Operations.

Mr K Bhaskar Reddy, President of FTCCI, has highlighted that the logistic market will be expanding to more than \$12 trillion by 2023. In addition, the logistic sector will see continuous growth in the usage of Artificial intelligence, Data Analytics, Machine learning, Automated warehousing, Autonomous vehicles and Data science, which will change the entire ecosystem. He reiterated the importance of being inquisitive about succeeding in such courses, evolving and better understanding the subject.

Mr Saurabh Kumar, Chair-Shipping & Logistics Committee of FTCCI, highlighted that this course is specially curated by Industry Experts, making it unique and relevant. He further reiterated that around 10% of GDP is spent on Logistics, and the sector is over 200 billion dollars in India itself. He elaborated that there is a huge scope in the growth and development of the industry and the need for a trained talent pool for the industry.

The Chief Guest for the Inauguration ceremony, Mr E. Venkat Narsimha Reddy, Joint Managing Director, Telangana State Trade Promotion Corporation Limited; VC and MD, TSIIC Ltd and TSIDC Ltd, has appreciated the FTCCI's contribution to the the framing of such a unique curriculum on Global Logistics and Supply Chain management. He highlighted that the state is coming up with many significant developments in providing support to MMLPs. He mentioned that the upcoming ICD and CFS could be spoken for the MMLP hubs. He has reiterated the overall development of Logistics in Telangana and has gone into full swing after the "State Logistic Policy" launch. He had expressed the dearth of skilled workforce in the sector. He has mentioned the initiative taken by GMR in Air cargo Handling during the Pandemic and the advancements of the DP world in Multimodal logistics to name. He has also highlighted the global network of logistics and its importance.

Mr Gautam Chand Jain, Chairman and Managing Director, Pokarna Industry, has admired the course for its uniqueness and informed the participants of its wide popularity in the US. He advised having onboarded professors from foreign universities to have a broader perspective.

Mr Vinod Agarwal, MPL, is one of the iron and steel manufacturing industry pioneers. He has informed the cohorts and the participants about their forthcoming venture, i.e., a multimodal logistic park at Chityal (Nalgonda Dist ) under MPL logistic park PVT LTD on around 160-200 acres. He also has emphasized the importance of economies of scale in logistics through these MMLPs.

Mr Anil Agarwal, Sr.VP, Sri Meela Jayadev, VP, Ms Khyati Naravane, CEO, of FTCCI and Dr Ravi Mathur, Vice President and Global Head of Logistics and Supply Chain Excellence at Dr Reddy's Laboratories Limited and Mr Mahesh Adapa, Head PFT, DP world and Azam Mian, Logistic manager, IKEA joined for the event.

## **Certificate Course on Cyber Security**



4th February 2022 -Online

Mr K. Bhasker Reddy, President, FTCCI, said that Cyber Security is very important in this digital era due to dependency on online operations, social media practices, upcoming technologies, digitization, and mobile devices' pervasive nature.

Mr K. Mohan Raidu, Chair, ICT Committee, FTCCI, said that Cyber security professionals are responsible for defending against cyber-attacks. The course aims to help organizations understand and manage cyber security risks with better-trained professionals and industry practitioners.

Mr Sandeep Srivastava, Director of Product, Operation andStrategy, Microsoft India Development Center, informed that India's cyber security skill development would help develop the valiant soldiers of tomorrow. They shoulder the responsibility of leading the country and citizens to the digital expressway.

Mr Bala Prasad Peddigari, Co-Chair, ICT Committee, FTCCI, also participated and addressed the program.

# **Memorandum of Understanding Signed between** FTCCI & AMAZON:



9th May, 2022 FTCCI Surana Auditorium

FTCCI and Amazon entered into a Memorandum of Understanding on 9th May 2022 to conduct skill & training

programs for MSMEs in Hyderabad and other districts of Telangana, making them digital savvy in marketing and selling their products and services. Mr Jayesh Ranjan signed the Memorandum of Understanding, Principal Secretary, Industries & Commerce, Information Technology, Electronics & Communications Department, Govt. of Telangana.

In his welcome address, Mr K. Bhasker Reddy, President, FTCCI, stated that the federation is always at the forefront in helping our members and the Industry in facilitating and marketing their products and services. It was observed that those MSMEs with technology and digitization of their processes, inventory management and interface with markets, either directly or via the e-commerce ecosystem, could survive during the recent pandemic. This thought has made FTCCI collaborate with Amazon.

Speaking on the occasion, the Chief Guest, Mr Jayesh Ranjan, expressed that the MOU between FTCCI and Amazon will benefit the MSMEs in the state to help use technology in marketing and selling their products and services. Ecommerce also played a major role in streamlining business processes right from receiving a product order to managing deliveries, keeping stock track, and even analyzing consumer feedback and data. Therefore, it would be prudent to help fast-track India's e-commerce sector and the onboarding of MSMEs.

In his introductory speech, Mr Udai Mehta, Head,

Public Policy, Ecommerce, Amazon India, narrated that the Telangana state is a top destination for MSMEs, entrepreneurs and startups, thanks to the conducive ecosystem proactive policies of the state government. Amazon is pleased to enter into this MoU with FTCCI, which will play a key role in the further development and prosperity of SMBs from Telangana, focusing on digitizing small businesses and local stores and increasing business and trade inclusion opportunities for them.

Addressing the occasion, Dr Sanjib Roy, Director, Khadi and Village Industries Commission (KVIC), Hyderabad, stated the importance of the MSMEs in the state and narrated the activities undertaken for MSMEs by KVIC. Ms Khyati Naravane, CEO, FTCCI, noted that many of the MSMEs lack basic skills in utilizing the latest technologies, in this connection, as an initiative of FTCCI Skill Centre, more than 500 MSMEs will be trained in association with Amazon. Mr Meela Jayadev, Vice President, FTCCI, conveyed his vote of thanks on occasion.

Mr Chakravarthi AVPS, CEO, Managing Director, Ecobliss India Private Limited, applauded the initiative of MoU Signing between FTCCI & AMAZON and said that this MoU encourages the MSMEs to go digital and reach the zenith of success.



FTCCI representatives Ms. Khyati Naravane, CEO, Ms. T. Sujatha, Dy. CEO and Mr. Rakesh Singh, Dy. Director with Mr. Maj Neil Castelino, Regional Director-**General South Corporate Affairs** & Government Relations and Mr.Giridhar, Associate Director Flipkart Internet Private Limited



**FTCCI** Events

# **Meeting with Southern Gujarat Chamber of Commerce** and Industry (SGCCI), Surat

19th June 2021,

A delegation led by Mr Manish Kapadia, Honorary Treasurer of The Southern Gujarat Chamber of Commerce and Industry, including Mr Mahendra Zadafia, Co-Chairman of the Chamber's Jari Committee and Mr Alpesh Joshi, Member of the Managing Committee, visited FTCCI.

Mr Manish Kapadia briefed about the various activities carried out by the Chamber of Commerce to promote industry and business in South Gujarat. He mentioned about seven mega textile parks allotted by the central government in different country cities and invited the entire FTCCI team to visit Surat. The Chamber's delegation also visited local industries and discussed the innovations, modernizations and technologies in local industries.

On behalf of FTCCI, Mr Ramakant Inani, President; Mr Anil Agarwal, Vice President; Mr K. Mohan Raidu, Chair, IT Committee; and Ms Khyati Naravane, CEO, participated.

## Webinar on Indian Capital Markets: Outlook and Way Forward



9th July 2021. Federation House, FTCCI

Sri Ramakanth Inani, President of FTCCI, said India is one of the fastest-growing wealth management markets globally and is expected to be the fourth largest private wealth market globally by 2028. In spite of the Covid-19 effect, India will achieve the \$5 trillion target through infrastructure creation, which would have the muchneeded multiplier effect.

Sri KK Maheshwari, Chair of the Committee, said Financial planning is required to be done by each one of us to meet our life goals and aspirations such as planning for education; marriage; purchase of house property; retirement etc., To ensure successfully financial planning, every one of us should take the help and assistance of a financial planner for proper and effective planning.

Ms Sapna Punjabi, Regional Investment Advisor, HDFC Securities Ltd, said that with various investment opportunities available in the market; however, it is essential to pick the right one that helps in wealth creation. Moreover, wealth creation aligned with life goals or financial goals will help investors stay motivated. Therefore, wealth creation as an investment strategy plays a significant role. The wealth creation process would be most effective if it started early. Starting investments during the early stages of life will give a head start on achieving goals. It also helps in generating higher growth in the long term. He elaborated on How to Build a Portfolio, Asset Classes and Asset Allocation, Power of Compounding, Insurance & Basic Tax Planning.

Sri P R Sundar, Stock Market Expert, Mansun Consultancy Pvt. Ltd said that the timely execution of the Covid-19 vaccination drive, likely a rebound in economic indicators to pre-covid levels, unprecedented measures are taken by the Govt. to restore the coronavirus-affected economy, and improved corporate earnings would lead the markets to scale new hights.

## Webinar on Ethics Code for Social Media, OTT and Digital Media



8th July, 2021

Mr Ramakanth Inani, President, FTCCI, said that the extensive spread of mobile phones, the Internet etc., has also enabled many social media platforms to expand their footprints in India.

Mr Anuj Agarwal, Chairman, Centre for Research on Cyber Crime and Cyber Law, New Delhi, elaborated on various aspects of Cyberlaw, cyber security and how to stay safe and secure in the present digital era.

Mr GVS Jagannadha Rao, the Advocate, briefed on the Scope and application of Rules, Ethics to be followed by Social Media, OTT and Digital Media, and the Self-Regulating Mechanism envisaged under the Rules.

Mr K. Bhasker Reddy, Senior Vice President; Mr K. Mohan Raidu, Chair, ICT Committee; Ms M.S. Manoranjani, Chair, Legal Affairs and ADR Committee and Ms Khyati Naravane, CEO of FTCCI, also participated and addressed the webinar.

# Webinar on Insurance industry: Changing Dynamics in Risk **Management and Value Proposition in Covid**



19th - 29th July, 2021

Mr. K. Bhasker Reddy, President, FTCCI said that India is undergoing a digital transformation and witnessing an accelerated pace of innovation and technology adoption. As the digital economy is flourishing, the insurance industry is also progressing with its technological advancements and growing its presence in multi-channel

platforms.

Mr. Prem Chand Kankaria, Chair, Banking, Finance and InsuranceCommittee,FTCCImentionedthatthepandemic had created havoc in terms of lives and businesses, erasing the smile on the face of the human race. During these critical times, apart from the governments, medical staff, vaccination, and pharma sector, there is an unsung hero, i.e., insurance. To impress upon the importance of insurance to industry members, FTCCI is organising this Webinar and requested participants to take advantage and clarify their doubts.

Smt. D. Nagalakshmi, General Manager, United India Insurance Company Ltd., stated that there are 200 insurance products available in the market for insurance seekers, out of which 25% are meant for MSMEs. IRDAI has mandated three policies for homes. Two schemes viz. Sukshma Udyam Suraksha and Laghu Udayam Suraksha policies are available for micro and small enterprises respectively. She informed that other policies like Loss of Profit Policy, Standard Perils Policy, Officers and Directors Policy, Product Liability Policy and various other schemes are available for MSMEs.

Mr. D.V.S Ramesh, General Manager (Health Insurance), Insurance Regulatory Development Authority of India, clearly explained indemnity-based insurance and benefitbased insurance concepts clearly. He also enlightened the members of CORONA KAWACH and CARONA RAKSHAK policies. He also informed that a discount of 5% is available for health care workers on these policies.

The Chief Guest, Mr. K. Ganesh, Member (Life), Insurance Regulatory Development Authority of India stated that IRDAI closely monitors all insurers for issuing of policies, settlement of claims and redemptions. He advised that under no circumstances policies be surrendered. Instead, he suggested the needy to avail loans against policies. He also informed that IRDAIadvises all insurers to make th3e settlement process simple and online. IRDAI has also instructed insurance companies to issue policies in electronic mode. Further more, IRDAI has advised companies to accord approvals in 60 minutes in case of COVID treatment. He also stated that there is an insurance scheme, "Saral Jeevan Bima", and appealed to members to utilize the benefits of the scheme.

# Webinar on Production Linked Incentive (PLI) Schemes - Reinforcing Telangana as the 'Manufacturing Hub'

5th August, 2021

Mr K. Bhasker Reddy, President of FTCCI, said thattheProduction-Linked Incentive (PLI) became fundamental steppingstones to shaping India as an efficient, equitable and resilient manufacturing hub. An outlay of Rs 1.97 lakh crore for the PLI Schemes for 13 key sectors were announced to create national manufacturing champions and generate employment opportunities for country's youth.

MrSrinivas Garimella, Chair Industrial Development



Committee, said that for a self-reliant India, one needs generic policies that will enhance the overall competitiveness of our industry globally; with this PLI scheme, the competitiveness can be achieved to a larger extent. He also mentioned that the government could rethink the extension of the tenure and the amount of incentives offered in this scheme.

Mr CA Vineet Suman Darda, Co-founder and Managing Partner, Darda Advisors LLP, explained the need for a PLI scheme in India, the current status, eligibility criteria, and other schemes. The PLI Schemes for White goods, ACC batteries, Automobiles and Auto Components and textile sectors are explained in detail. He answered all the queries raised by participants.

# Webinar on Taxation of Real Estate Transactions and How to Plan **Capital Gains**



7th August 2021

In his welcome address, Sri K Bhasker Reddy, President, FTCCI, said that Capital Gain is one of the heads of income where maximum tax planning can be done, especially for real estate transactions, to minimize the gain to the maximum possible extent. But it is also one of the areas of income tax where interpretations relating to sections differ a lot, and thus support for judicial pronouncements and decisions should be taken up.

In his introductory remarks, CA Hari Govind Prasad said that any profit or gain from the sale of a 'Capital Asset' is a capital gain. This gain or profit comes under the category 'income', and hence they will need to pay tax which can be short-term or long-term. He further said that the compensation received by farmers from the acquisition of agricultural land is subjected to capital gains tax which needs to be exempted.

CA Ramdev Bhutada, Co-Chair, introduced the Chief Guest Sri YVST Sai, IRS, CIT, (DR), ITAT-II, Hyderabad and the speaker Dr CA Abhishek Murali, Partner- Victor Grace & Co. Chartered Accounts. Chennai and Secretary, SIRC-ICAI.`

SriYVSTSai, IRS, Commissioner of Income Tax, said that "Honoring the Honest" is the Government approach, and the Direct Tax Revenue increased voluntarily has

meagre 365 crores to more than 12 lakh crores. He talked about guideline value variation issues, but they can be approached by the income tax valuation officer and represented to the state registering authority. The registration charges and the stamp duty of a property are typically based upon Property Guideline Value. The Property Guideline Values are periodically revised to sync with the Market Value.

Dr CA. Abhishek Murali, in his presentation, explained the various types of joint development agreements such as -Outright sale of land, Grant of development rights with revenue sharing agreement; Grant of development rights with sharing of profits; Grant of development rights with sharing of area/flats etc.

## Seminar on Decoding National and Telangana State EV Policy

13th August 2021- Hybrid Mode -FTCCI Surana Auditorium

Sri. Κ Bhasker Reddy, President, FTCCI, said that the National Electric Mobility Mission Plan (NEMMP) 2020 is a national mission document providing the vision and road mapforfasterelectric vehicles and their manufacturing in the country. He mentioned that the adoption of electric mobility would not only ease the burden of oil import bills for the Government and be



lighter on consumers' pockets, but it will also protect the environment.

Mr Sushil Sancheti, Chair of the Committee, said that the Electric Vehicles (EV) emerge as a promising alternative to ICE (Internal Combustion Engine) vehicles. They are economically viable and sustainable mobility solution and is fast finding global support from Policymakers and Industry leaders alike. The Govt. of Telangana came out with the EV and Energy Storage Policy 2020-2030 to make the state's preferred destination for Electric Vehicle & component manufacturing.

Mr Ajay Mishra, IAS, Retd Spl CS, Energy Dept, Government of Telangana, said that the manufacturers are not appropriately projecting the cost advantage of EV adoption to attract consumers, and it is one of the reasons for the slow growth in the adoption of EV mobility. He also suggested that the manufacturers give details of mileage under various conditions.

Mr N. Janaiah, VC & Managing Director, TSREDCO,

Hyderabad, said that the Government of India, to promote Electric Mobility in the country, has launched National Electric Mobility Mission 2020, with an outlay of Rs14,000 crores towards the creation of infrastructure and promoting the use Electric Vehicles in India. He also mentioned that Telangana State Renewable Energy Development Corporation (TSREDCO), the State Nodal Agency (SNA), is helping in creating a conducive ecosystem for a diverse and well distributed EV charging network as it can accelerate the EV transition.

Mr Sujai Karampuri, Director (Electronics), Dept of ITE&C, Government of Telangana, said that Telangana is going to emerge as No 1 in EV Manufacturing Hub in India, and Government is making all-out efforts such as offering investment subsidies, transportation subsidies and power subsidy to attract investors into the sector. He also mentioned that the state is developing two exclusive clusters for manufacturing EVs and batteries at Chandanavelli, Sitarampur in RR district and Divitipalli at Mahabubnagar.

# Interactive Meeting with Sri Radha Krishna, Hon'ble Chairman of Tripura Electricity

17th August 2021- FTCCI Surana Auditorium

Sri Radhakrishna, Hon'ble Chairman of TERC, Sri Ajay Misra, IAS, Retd Spl CS, Energy Dept, Government of Telangana, Sri. Bhasker Reddy, President, FTCCI, Sri Anil Agarwal, Sr. Vice President, FTCCI, Sri Sushil Sancheti, Chair of the Committee and other experts participated in the meeting. Sri D. Radhakrishna, while sharing his opinion on the performance of the energy sector in the country, stated that the generation capacity of power has recorded impressive growth and reached about 4 lakh MW. But the effective capacity utilization is only 1.5 lakh MW, indicating a considerable surplus in generating capacity. The lower per capita consumption of power can be attributed to the higher tariff across the country despite the excess capacity. This calls for prudent supply and demand management by the government and also improving the financial health of DISCOMs.

Sri Ajay Misra expressed that the operational cost of the DISCOMs and production cost of GENCOs have to be reviewed and plug the excess cost to improve their balance sheet.

Sri Bhasker Reddy, while welcoming the guest, said that affordable electricity plays a critical role in rapid industrial growth, and he appealed to the Chairman of Tripura Electricity Regulatory Commission to work towards removing hurdles in making electricity cheaper



and more qualitative sustainable.

Sr Anil Agarwal said that though the electricity Act 2003 provided for a road map trajectory to reduce cross-subsidy, the ERCs are not providing any road map. As a result, the burden on consumers subsidizing for other categories is still high, making electricity costlier, thereby reducing the competitiveness of the Indian Industry. Other participants also shared their views on various issues in the power sector. Finally, Mr Sushil Sancheti proposed a Vote of Thanks, and the meeting ended with facilitating Sri D. Radhakrishna.

#### Webinar on CSR provisions under Company Law -



#### 28th Ausugst,2021

In his welcome address Sri K. Bhasker Reddy, President, said that Corporate Social Responsibility (CSR) has evolved in India over the last few years from being voluntary and philanthropic to organizations instituting strategic programs to contribute towards the causes that enable the welfare of the society. Presently, the ambit of CSR activities has grown manifold and is helping strengthen the country socially and economically. Today, CSR plays a crucial role in supporting COVID-19 relief initiatives through contributions at multiple levels.

In his introductory remarks, CA Naresh Chandra Gelli. V Chair of the Committee said that the essence of CSR comprises philanthropic, corporate, ethical, environmental and legal, and economic responsibility. In India, the evolution of CSR refers to changes over time in cultural norms of corporations'engagement and the way businesses managed to develop positive impacts on communities, cultures, societies, and the environment in

which those corporations operated.

Dr. (HS) Tasneem Shariff, Co-Chair, introduced the Chief Guest CS Dr Ahalada Rao, Council Member, ICSI and CA Kali Prasad, Senior Partner-Kali & Co, Hyderabad.

CS Dr Ahalada Rao, in his Keynote address, said that now CSR is no more a Social activity. Corporate Social Responsibility (CSR) was introduced earlier under the Companies Act, 1956, voluntarily and later introduced as the mandated provision under the Companies Act, 2013, to make the corporate more concerned towards the nature and the society in its working.

In his presentation, CA Kali Prasad, Senior Partner- Kali & Co, Chartered Accounts, Hyderabad, said that the Company Law in India mandates certain categories of companies to carry out Corporate Social Responsibility (CSR) activities mandatorily. Section 135 of the Companies Act, 2013 enlists the companies mandatorily required to comply with the CSR requirements.

# **Round Table Discussion on Understanding** the Challenges of Exporters and the way forward

2<sup>nd</sup> September 2021 - FTCCI Surana Auditorium

Mr K. Bhasker Reddy, President, FTCCI, thanked the Government Telangana State for allowing production during even lockdown period, which benefitted the exporters. He suggested the need improve ease



doing business and raise economic competitiveness by minimizing/removing supply chain bottlenecks, congestion and logistics costs, availability of raw materials, and others to help exports grow and achieve the target.

Mr Jayesh Ranjan, IAS., Principal Secretary, Industries & Commerce, IT, Electronics & Communications, Govt. of Telangana, mentioned that the Central Govt. has set a target of \$2 trillion in exports by the year 2030. He felt the need to understand the scope and opportunities for merchandise exports. He categorically mentioned the three initiatives viz. a number of value and what more, broad-based and new geography, for enhancing exports.

Mr Somesh Kumar, IAS., Chief Secretary, Govt. of Telangana, informed that the Government has proactively taken a series of measures to increase consumption in the State, which has resulted in the achieving impressive growth to the pre lockdown levels. He asked the exporters to come out with suggestions to boost exports in the State. He assured that the Government would take up all the issues raised by the exporters with the concerned officials and try to resolve them. He informed that the State had created a world-class infrastructure for the pharma sector regarding infrastructure. There is a paradigm shift in the functioning and several initiatives, viz. Mission Bhagiratha, embedded clearances have helped State to grow to be top in the country.

Mr Anil Agarwal, Senior Vice President, Mr Meela Jayadev, Vice President, and Ms Khyati Naravane, CEO of FTCCI, participated and addressed the meeting. In addition, officials from DGFT, Railways, State Taxes, Concor, Logistics, FIEO, EPCES and leading exporters from the State participated in the discussion.

# Webinar on Regulatory Changes in Schedule III and CARO 2020 Reporting



14th September, 2021

In his Welcome Address Sri K. Bhasker Reddy, President said that the Ministry of Corporate Affairs, Government of India, issued notifications dated 24th March 2021 to amend Schedule III to the Companies Act, 2013. The majority of the amendments are in line with the new CARO Reporting, and all these changes are aimed at strengthening the Company's Corporate Governance Practices.

Dr Tasneem, Co-Chair of the Committee, said that by these amendments, MCA increases stringency in compliance and adds numerous additional disclosures in Financial Statement, Directors Report, and Audit Report. In recent years, there have been substantial changes in

the reporting requirement by the auditors, but no such corresponding amendments were made in Schedule III for the preparation of the financial statements.

In his Keynote address, CA Ravindra Vikram M. Partner-Anandam & Co. said that to enhance the scope of the audit, the Ministry of Corporate Affairs (MCA) released the Companies (Auditor's Report) Order (CARO) 2020. It lists the subject matters on which an auditor is required to report. While the disclosures are stringent for auditors, they are stringent for CFOs.

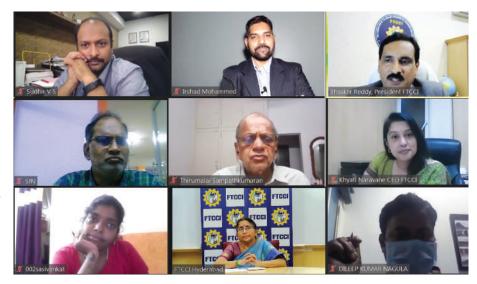
CA Ganesh Balakrishnan, Partner, Deloitte Haskins & Sells LLP, Hyderabad, in his presentation, explained in detail with regard to regulatory Changes in Schedule III and reasons for improvements in CARO 2016 Vs CARO 2020.

## Webinar on Key action points before filing September **Returns - GST**

27th September 2021

Sri K. Bhasker Reddy, President, FTCCI, in his welcome address, said that as September is the final chance to comply with numerous laws and regulations under the GST Act for FY 2020-21, vigilance should be exercised to inward and outward supply before submitting GST Return for the Month of September 2021. No additional claim of missing ITC (Input Tax Credit) may be made available postfiling September returns.

In his introductory remarks, CA Sudhir VS Chair, GST & Customs



Committee, FTCCI, said that GST Return for September is the last return period during which taxpayers can rectify any missing inputs or errors in the returns already filed during the previous financial year. These corrections are crucial for the proper closure of that particular financial year. It also forms an important checkpoint during the self-certification process, i.e., while filing the GSTR-9C. Therefore filing September 2021 GST returns is very significant and crucial.

CA Mohd. Irshad Ahmad, in his presentation, extensively explained key areas that need due attention before filing monthly returns in Form GSTR1 & GSTR 3B for September 2021.

# **Asia Pacific Regional Internet Governance Forum & Launch of Hyderabad Local Hub**



28th September 2021 FTCCI Surana Auditroium

FTCCI & ISoc India, Hyderabad Chapter, supported by Aurora's Technological and Research Institute, Hyderabad, organized the above event. Mr K Bhasker Reddy, President of FTCCI, said that the Forum would help government officials, civil society, the private sector, technical community representatives, and intergovernmental organizations to provide better access and benefits to the Internet all.

Mr K. Mohan Raidu, Chair, ICT Committee, FTCCI and President, ISoc India, Hyderabad Chapter, said IGF Hyderabad Local Hub is ready to start the initiatives like community networks to reach rural areas.

Mr Jayesh Ranjan, IAS., Principal Secretary, Industries and Commerce, IT & ITES., Electronics & Communications, Government of Telangana, said that everyone started using digital platforms during the pandemic and showed the importance of digitalization in all aspects of life. However, there is a need to look at making a digital platform more regionalization in terms of language for the next billion users.

The program also included online participation from overseas countries and presentations on Covid-19: Internet as a Lifeline, Impact of Digitalization on Climate Change and Transnational conversations on reclaiming freedom of expression online. Mr Bala Prasad Peddigari, Co-Chair, ICT Committee, Dr N.J. Rajaram, CEO of Apparel and Textile Parks of Telangana and Ms Khyati Naravane, CEO, FTCCI, participated and addressed the meeting.

# Workshop on Power Procurement for C&I (Commercial and Industrial) consumers in Telangana



#### 8th October 2021

In his welcome speech, Sri Anil Agarwal, Sr. Vice President, FTCCI, said that the present power market is vibrant with government and independent power producers in the generation sector. The erstwhile State Electricity Boards have now unbundled into State Generation, Transmission and Distribution Companies. Apart from these, there are industrial/commercial/captive open access consumers. For Open Access power procurement, Power Exchanges play a crucial role, and IEX is one of them. Increasing competition has yielded significant benefits in terms of capital costs and operational efficiency, resulting in more cost-effective power for consumers. He also said that there are certain constraints for open access in the state that are to be looked into.

Mr Sushil Sancheti, Chair of the Committee, said that power is a major component of the cost of production in the power-intensive industry. Currently, the distribution of power is under the control of DISCOMs, and the SERCs or CERC decides the power tariff. Open access is one

primary tool to discover the price of energy correctly. Therefore, the Central Government is coming up with various reforms for Efficient Regulation of Electricity Charges.

Mr Ravi Kuchi, Vice President- Business Development (South & East) IEX, gave a detailed presentation on trade opportunities for industries Day-Ahead Market (DAM), Term-Ahead Contracts (TAM), Real-Time Market (RTM), Renewable Energy Certificates (REC) etc., and the trading process. He also explained bidding methodology, Renewable Energy options and benefits and Green Market for DISCOMs, industry for buyers and sellers. The upcoming Green Day Ahead Market features are also explained to the participants, and he said that this would give a real boost to Green Energy in the country.

Mr Adithya Eranki, IEX, has explained the various charges applied for availing of Open Access by the consumers. It is also informed that Orissa State has waved CSS on Green Power, and other states could follow this to encourage usage of Green Energy or Renewable Energy.

# Webinar on Latest Amendments in GST, including changes recommended by the 45th GST Council



In his welcome address, Sri Bhasker Reddy, President of FTCCI, said that Pursuant to the 45th GST Council Meeting, CBIC has issued GST notifications to implement the decisions taken by the Council. Notifications amend GST

Rate on Services and Goods, Exempts certain services and Goods from GST.

In his introductory remarks, CA Sudhir VS, Chairman- GST and Customs Committee- FTCCI, said in respect of the recent amendment for the time limit to avail GST Amnesty Scheme extended up to 30th November 2021. It continues to apply for GSTR-3B from July 2017 up to April 2021 via CGST notification number 33/2021 dated 29th August 2021.

CA Mohd Irshad Ahmed, Co-Chairman-GST and Customs Committee, introduced the Speaker and said that these amendments are a far-reaching impact on Trade and Industry; hence webinar

has been arranged to clear the doubts of participants.

CA Dilip Phadke, Partner, SKYGDP & Associates, Mumbai, explained the latest amendments in GST.

# **Webinar on forthcoming 26th UN Climate Change Conference of the Parties (COP26)**

28th October 2021

Mr K. Bhasker Reddy, President of FTCCI, opined that collaborative efforts across businesses, governments, and society are needed to reduce the devastating effects of climate change. Sustainable transformations should aim for a better future for our planet while also strengthening business performance.

Prof. K. Purushottam Reddy, Environmentalist, Professor of Osmania University, mentioned that India committed to cutting the greenhouse gas emissions intensity of its GDP by 33-35 per cent over the 2005 below 2005 levels by 2030 and limiting global warming to well below 2, preferably to 1.5 degrees Celsius, compared to preindustrial levels.

Mr B V Subba Rao, an Eminent Environmentalist, focused on what exactly COP26 is details of the agreement made in the Paris Agreement. He stressed on what could be the role of industrial associations and commercial associations and their contribution to it. Mr Rao opined that we need to have a proper industrial estate "how do we cut emissions means how do we use energy efficiently".



# Panel Session on Journey towards Export Excellence & Certificate **Presentation Ceremony for Exim Participants -**



#### 23rd October 2021

Mr K Bhasker Reddy, President, FTCCI, said FTCCI started conducting a series of skill development programs to strategize and identify the major challenges in the road map and identify key gaps in skill development so that the level playing field can be created and manufacturing in India will be both cost and quality competitive.

Highlighting the government initiatives, Dr K. Srikar Reddy, IAS., Joint Secretary, Ministry of Commerce and Industry, Govt. of India, mentioned that GOI has set up an ambitious target of US \$ 400 billion exports for 2021-22 and a target of 49.5% achieved by the end of September. The government recently notified the RoDTEP scheme to boost exports and competitiveness in local markets. The interest neutralization scheme will support exporters with pre and post-shipment credit. Considering the regulatory environment and facilitating the exporters, he has even highlighted the government's initiative to initiate One District, One Product Export Hub in every district.

Reddy, ITS., Seetharam

Additional Director General of Foreign Trade, Min. of Commerce, Govt. of India, underlined the importance of understanding the rules and regulations of exports and imports and capitalizing on the opportunities available in international trade. He has nostalgically reminded the journey of being associated with FTCCI and lauded the FTCCI initiatives in export promotion activities.

The Panel was moderated by Mr K Bhasker Reddy and asked the panellist about their role and challenges in developing their respective business and their entrepreneurial journey.

Mr Gautam Chand Jain, Chairman, Pokarna, said about his passion for Exports and shared his journey from a textile trader to becoming one of the prominent exporters of granites and quartz. He reiterated the importance of Know Your Customer and ethical trade practices; Begin small and be persistent and passionate in your business endeavours.

Mr Venkat Jasti, Chairman, Suven Pharma, emphasized considering the



"course knowledge" as a passport to move around the world and be an Entrepreneur. He has shown his journey from being a pharmacist, Bulk Drug Producer, Contract Research & Manufacturer to Clinical Contract Research Manufacturer. His journey was more Innovation-driven.

Mr Rajendra Agarwal, Director, Ravi Foods (Dukes Brand), said about his journey to several countries showcasing his product, changing the same as per the market and demand. He has been able to crack the journey by continuous participation in various expos and events and by revamping his products to suit the need of the respective markets.

The panellists shared their valuable advice to participants and upcoming exporters by suggesting the right mix of products suiting the respective market, being more persistent, upscale by innovating and enriching the product by making the USP more acceptable in the competitive export market, etc. Q&A and certificate presentation followed the panel session for the participants.

Mr Anil Agarwal, Senior Vice President, Mr Meela Jayadev, Vice President and Ms Khyati Naravane, CEO, also participated and addressed the session.

## **One-day Certified Programme for Directors** and Professionals to be Directors



#### 13th November, 2021 FTCCI Surana Auditorium

Welcoming the gathering Sri Anil Agarwal, Sr Vice-President, FTCCI, said that the Directors play an important role in ensuring the organization complies with all necessary legislation and remains financially solvent. The Directors are the fiduciaries who steer the organization towards a sustainable future by adopting sound, ethical, and legal governance and financial management policies.

In her Introductory Remarks Ms Tasneem Shariff, Co-Chair of the Committee, said that Untrained directors expose the Company to perils, leading to criminal prosecutions, steep fines, and loss of reputation of such directors themselves and the Company. In realization of this, this Certified Programme is designed for Directors and Professionals to be Directors keeping in mind the unique training requirements and challenges of Directors on Board.

At the Inaugural Session the Chief Guest - Sri Josekutty

VE., Registrar of Companies – Telangana, Hyderabad, said the vital role of RoC is as a Regulator. Regulator comes into the picture where there is a violation of rules and regulations. Maximum adjudications are not because of incorrect practices but because of a lack of knowledge on the provisions of the Companies Act and Rules made there under. He said about 33000 directors would be



reinstated shortly to re-start their activities. He said the Ministry gives importance of ease of exit along with ease of doing business.

Mr. Kutty said the lack of knowledge is very costly. Hence, the Professional should be the Directors or the Directors should become Professional in their work. He said Section 166 defines the duties of Directors, and the sub-Section (1) of Section 179 says that the Board of Directors shall be entitled to exercise all such powers and to do all such acts and things which the company is authorized to do under the Companies Act. Therefore, whatever the Company is supposed to do, the Board has the power and has the responsibility unless such powers and duties are given to KMPs or General Meeting by the Act. As per the definition of KMP - Key Managerial Personnel" - the Company Secretary, CFO, and MD, Manager or CEO are the officer responsible for the compliance and are also liable for penalty.

At the Technical Sessions the eminent Speakers viz. Ms Ekta Bahl, Advocate & Partner- Samvad Partners - Director's Role and Responsibility in a Company; ; Sri Ajay S Shrivastava, Practicing Company Secretary and Director, Asara Management Advisors Pvt. Ltd. -Enlightened the participants with practical ways to do the Board meetings; Sri Ganesh Balakrishnan, Partner, Deloitte Haskins & Sells LLP - Financial Statements and its implications; and Sri CMA Bhogavalli Mallikarjuna Gupta, vCFO, GST & Management Consultant – Liability / Penalties on Corporate Defaults addressed and enriched the participants by sharing their rich experience on the topics mentioned against their names and also clarified the doubts raised by the participants. Sri Meela Jayadev, Vice-President proposed a vote of thanks at the Inaugural Session. Sri V S Raju, Past-President, Advisorof the Committee chaired the Technical Sessions. Sri Naresh Chandra Gelli V. Chair also participated in the event.

# Interactive meeting on 26th UN Climate Change **Conference of the Parties (COP26)**



17th November 2021 Pragati Sudhaama, Shankarpally

In his welcome address, Sri K. Bhasker Reddy, President, FTCCI, opined that India, one of the parties, played a significant role in impressing the countries they need to control climate change. He was happy to mention that the persistent gap in emissions has been clearly identified, and Parties collectively agreed to work to reduce that gap.

Dr GBK Rao, Chairman, Pragati Group, said industries should reduce pollution emissions. Mr Rao opined that we need to have a proper industrial estate "how do we cut emissions means how do we use energy efficiently".

Prof. K. Purushottam Reddy, Environmentalist and Professor of Osmania University, suggested that every industrialist goes through the book "Our Common Future", which says about emerging global crises and how the state should go about it.

Dr Donti Narasimha Reddy, an Environmentalist, said to fully integrate climate-aligned structural change by accelerating the transition to low-carbon and climateresilient infrastructure with a post-covid solid economic recovery. This will require a fundamental shift in the whole financial system and a massive increase in private finance to get the world from the billions to the urgently needed trillions – as set out in the COP26 private finance agenda.

Mr Ajay Mishra, IAS (Retd) as a special invitee and Dr K. Narayana Reddy, Chair of the Committee; Mr Srinivas Garimella, Chair, IDC Committee and Ms Khyati Naravane, CEO, FTCCI, also participated in the meeting.

# Interactive meet on Understanding the Entrepreneurs' **Requirements in Manufacturing MSMEs -**

18th November 2021 FTCCI Surana Auditorium

The session has provided a platform for the MSME participants to understand the availability of the Bridge Finance facility by TIHCL and learn the nittygritty of the procedures to be carried forward for availing such finances and propelling their growth journey during the delay of subsidies.

The program was inaugurated and addressed by the Guest of Honour, Dr Yerram Raju, Founder Director, TIHCL and the Chief Guest, Mr D.V. Suresh Kumar, CEO and Managing Director, TIHCL.

The session has highlighted two-fold benefits that the MSMEs can avail while facing the liquidity crunch in their organization, i.e. the immediate



need for finance can be met by funding 75% of their requirement with a cap of 25 Lacs way of Bridge Finance. Since the advance is disbursed under Bridge Finance from TIHCL, the proposal is usually fast-tracked with the subsidy dispensing departments. Many participants attended the program, and the session was highly interactive.

# **Webinar on Managing Metals Price Volatility Using Metals Futures Contracts**



#### 24th November 2021

FTCCI, jointly with Multi Commodity Exchange of India Ltd (MCX), organized this Webinar coinciding with World Investment Week 2021. World Investor Week (WIW) is a week-long, global campaign to raise awareness about the importance of investor education and protection and highlight the various initiatives of securities regulators in these two critical areas.

Mr K. Bhasker Reddy, President, FTCCI, informed that the program is intended to create awareness of the benefits of fair price discovery, price risk management and delivery of last resort to the domestic metals industry through its metals futures contracts.

Mr K.K. Maheshwari, Chair of the Committee, stated that commodities, especially

base metals, have been very volatile. MCX has modern risk management techniques and strategies that can be used to mitigate risk. There are also option contracts which are an essential tool to cover risk, and the webinar is on managing metal price volatility using a futures contract.

Mr Chittaranjan Rege, Head -Base Metals and Mr Prakash Prabhu, Manager - Base Metals of MCX, informed that MCX offers compulsory delivery futures contracts on Copper, Zinc, Aluminium, Nickel and Lead. Since March 2019, base metals contracts were converted from a cash-settled to a delivery-based settlement mode in a phased manner.

# **Workshop on TDS/TCS provisions Under Income Tax and Return Filing**



11th December 2021 - Online

In his welcome address Sri K. Bhasker Reddy, President, FTCCI, said that the Finance Act widened the scope of the TDS provisions, 2021, with the introduction of Section 194Q in the Income Tax Act 1961 ("IT Act"), which came into effect from July 1, 2021, applicable on payment of any sum to any resident for purchase of goods. Further, the new provision imposes higher rates of TDS/ TCS in some instances of non-filers of income tax returns.

In his introductory remarks, CA Ritesh Mittal, Chair of the Committee, said that the TDS e-filing was introduced annually in 2005 and subsequently submitted quarterly. But still, e-filing of TDS is challenging because of expanding the tax base and periodical changes in the portal.

In his opening remarks, CA Ramdev Bhutada, Co-Chair of the Committee, said that many times it happened that we get confused about which section we can apply. For example, Cold storage rent, whether it is falling under 194(i) or it is a contract under 194(3), similarly professional fees, whether it is 194(j) or 194(c) likewise situations may come we have to take a prudent decision considering all the circumstantial evidence.

CA Ravi J Soni, R.J. Soni& Associates, Chartered Accountants, Mumbai, in his presentation, explained in detail Income Tax Law relating to Tax Deducted at Source ("TDS") or Tax Collected at Source ("TCS") with effect from July 1, 2021 w.r.t. Sale-Purchase of Goods, Pension Income of eligible Senior Citizens and accelerated TDS rates for non-filers.

## **Trade meet with Visakhapatnam Port Trust**



16th December 2022 Radissob Blu Plaza Hotel, Banjara Hills, Hyderabad

In collaboration with FTCCI, the Port of Visakhapatnam has conducted a Trade meet to attract new customers and explore various business opportunities, taking valuable feedback from the existing stakeholders /customers of the Port. Sri Durgesh Kumar Dubey IRTS, Dy. Chairman, VPT, Sri B RatnaSekhar Rao Traffic Manager/VPT and Business Development team present at the meeting.

Mr K. Bhasker Reddy, President, FTCCI, has appreciated the steps taken by Visakhapatnam Port Trust to sensitize the stakeholders about their dynamic developments and deliverables. He had urged the participants of the Trade meet to be more interactive and benefit from the forum. His deliberations were futuristic and promising for one and all. He had even proposed that Visakhapatnam Port organize a physical visit to Visakhapatnam Port Terminals and showcase their offerings to prospective exporters.

Guest of Honour Shri Durgesh Kumar Dubey, IRTS Dy. Chairman, Visakhapatnam Port Trust (VPT)and Shri B. RatnaSekhar Rao, Traffic Manager, Visakhapatnam Port Trust, had mainly deliberated about deliverables of VPT, its plans and economic cost, to name a few. The facilities available at the Port had been explained at length with details on Inner Harbour, Outer Harbour, Connectivity

and other features.

The Public-Private participants like Vizag Seaport, Vedanta and VCTPL have also addressed the participants with their offerings at Vishakhapatnam Port. Mr Anil Agarwal, Sr. VP, FTCCI; Meela Jayadev, VP, FTCCI; Mrs Khyati Naravane, CEO, FTCCI, has also participated in the event.

# Webinar on 4th Industrial Revolution with **Lean Digital Thinking and Design Thinking**



23rd December, 2021

Mr.K. Bhasker Reddy, President, FTCCI, mentioned a revolution brewing in the industrial manufacturing sector, and it's changing how companies proactively design systems, machines, equipment, and IoT (Internet of Things) devices to build customers' products rave about.

Mr K. Mohan Raidu, Chair, ICT Committee, FTCCI, said that Design thinking helps unearth products' technical viability and desirability in solving business problems.

Mr.V. Srinivasa Rao, Chairman & Mg. Director, BT & BT Management Consultancy Pvt. Ltd. and Chairman -OpenDigital Innovation, IET - India said that the fusion of various technologies created a modern cyber system with potent virtual brains (algorithms), realtime communication and collaboration systems, Connected IntelligentThings, 5G communications,

Mr Bala Prasad Peddigari, Growth & Transformation - Innovation Leader. Tata Consultancy Services Ltd., said that Design Thinking uses ethnography, empathy map and other similar tools to empathize and understand the emotional needs of the people to build people-centric products and services. The combined power of Lean Digital Thinking, Lean Digital Business Excellence Model, and Design Thinking helps organizations effectively and efficiently prepare for the 4th Industrial Revolution.

### Webinar on Recent Changes in GST from January, 2022



in his welcome address, Sri K. Bhasker Reddy, President, said that the GST regime saw a host of changes effective from 1st January 2022, viz., GST compliance obligation, blocking GSTR-1 for non-filing of GSTR 3B, ITC availability on the filing of GSTR -1, etc.

In his introductory remarks, CA Sudhir VS, Chair of the Committee, said that FTCCI is continuously disseminating information on changes in Acts and Rules to prevent noncompliance.

In his observations, Sri S Thirumalai, Advisor of the Committee, said that the webinar is important because of changes that have been made through the Finance Act; changes in Rules by issuing Notifications on 21st, 28th & 29 December 2021. Therefore, we can focus on what preventive steps should be taken by the stakeholders. He emphasized the 3 important changes brought out through the Finance Act 2021.

CA Mohammed Irshad Ahmad, Co-Chair of the

Committee, introduced the speaker. CA SatishSaraf, Partner, SarafSatish& Co, Hyderabad, in his presentation, explained in detail the New GST Compliance obligation for providing restaurant Services to E-Commerce Operators; Blocking of GSTR-1 for Non-Filing of GSTR 3B; GST Provision related to Communication of Details of Invoice or Debit Note to the Recipient Correction in Inverted Duty structure in Footwear; Self-Assessed Tax, etc.

## **Workshop on Corporate Insolvency - triggers for Insolvency**



8th January, 2022 FTCCI Surana Auditorium

Welcoming the gathering Sri K Bhasker Reddy, President, FTCCI, said that Insolvency is a state of financial inadequacy. It can happen to an individual or a business entity. It is a state in which an individual or business entity no longer can meet its financial obligations such as debts and bills as they become due, or it could also be that the liabilities exceed the assets. This will happen due to a lack of proper financial planning or cash flow planning, leading to Insolvency. To remedy this, everyone must have a proper flow of cash plan for their business.

In his Introductory Remarks CA Naresh Chandra Gelli, Chairman, Corporate Laws & IBC Committee, FTCCI, briefed the Workshop's theme and its importance.

At the Inaugural Session, the Chief Guest - Sri BhaskaraPanthula Mohan Sharma, Member(J), National Company Law Tribunal, Hyderabad Bench, shared his valuable views in resolving various insolvency cases. He illustrated several instances in which the companies have undergone Insolvency because of their poor financial management. He explained why Insolvency is happening, why companies are not doing well and why the Resolution Process is not taken appropriately.

Sri Ritesh Mittal, the Co-Chair, proposed a vote of thanks. Technical Sessions Speakers - Sri VVSN Raju, Managing Partner, Juris Prime Law Services and Ms M S Mano Ranjani, Partner Metlaw and Sri G. Raghu Babu, Partner, R & A Associates gave presentations on the topic.

## Webinar on Global Economic Outlook and Hedging Forex Risk

19th January 2022

FTCCI, in partnership with ICICI Bank and National Stock Exchange, has organized this Webinar. Sri Anil Agarwal, the Senior Vice President, FTCCI, explained the synergies of International Trade and Interdependence of Global Economies by citing the ongoing Semiconductor shortage and its resolution by working collaboratively by various countries of the world.

Sri KK Maheshwari, Chair of the Committee, deliberated that the global economy is expected to grow at 4.1% for 2022 as per the latest Global economic outlook by the world bank. Moreover, he has portrayed the growth of international trade and Forex currencies exchange and stated that it is of prime importance to understand various tools and methodologies of hedging for covering the Forex risks.



The eminent speakers from ICICI Bank have covered the current economic situations of various economies across the globe. They also covered the growth projections, inflation and the likely monetary policy trajectory of different countries in the year ahead. Shared the economic challenges and the currency forecast on major economies. It touched upon the various hedging strategies used by corporates and the hedging product available to companies to hedge the foreign exchange risk on the OTC market.

Sri Abishek Goud, Sr. Manager, National Stock Exchange, has mentioned that Foreign exchange is a very dynamic factor that impacts a business's cash flows. Hedging and Managing Forex fluctuations help enterprises to protect the benchmark rate. Therefore, the entities need to have a Forex Risk Management Policy to take wise hedging decisions.

Concluded the Programme with a motivating deliberation from Mr Premchand Kankaria, Chair, Banking, Finance and Insurance Committee, FTCCI. He mentioned that the participants need to be inquisitive to learn about the largest financial market in the world – larger even than the stock market, which is operating 24X7 globally.

## **Interactive Meeting on Red Alert for Corporate Frauds**

28th January, 2022 - Online

Welcoming the gathering Sri K Bhasker Reddy, President, FTCCI, said that corporate frauds have emerged as the biggest risks that companies are exposed to and are increasingly becoming a significant threat. To contain and protect the frauds, the companies need to lay down robust systems, processes, corporate governance practices and a robust recruitment process to ensure that the right people with integrity and value systems are hired.

In his Introductory Remarks, CA Naresh Chandra Gelli, Chair of the Committee, said this Interactive Meeting would provide inputs to prevention, detection and investigation of corporate frauds and help the participants get well-versed with the successful tactics and techniques of detecting potential frauds and combating fraudulent activities that may happen in any organization.

Smt Tasneem Shariff, Co-Chair of the Committee, introduced the Chief Guest to the participants.



At the Inaugural Session, the Chief Guest & Keynote Speaker – Sri Prasad Adelli, shared his investigation experiences in detecting various fraudulent cases and white-collar crimes. He has elaborately and minutely analyzed the corporate frauds committed by various body corporates. He classified the frauds into three types – internal fraud, external fraud and fraud against an individual. He explained the Employee Red Flags and Management Red Flags elaborately and the steps to highlight the same. Finally, he gave a detailed checklist on detecting and preventing fraud. He suggested that the corporate management follow the internal controls to avoid corporate fraud. Due to the various frauds committed by the corporates, the banks also have become alert and observe their actions since they have lent a lot of money to the corporate sector.

The Additional Director clarified several doubts raised by the participants. Sri Meela Jayadev proposed a vote of thanks. Sri V S Raju, Advisor of the Committee also present at the Meeting.

# Webinar on Post Union Budget 2022-23 implications for Trade and Industry



3<sup>rd</sup> February 2022

FTCCI, jointly with FAPCCI, organized this Webinar. In his Welcome Address, Sri K Bhasker Reddy, President, said that Overall, the budget presented is growthoriented, focusing on four pillars - productivity, climate action, financing investments, and the PM Gati Shakti plan. The Union Budget - 2022-23 eased certain compliances for taxpayers. Even though there was no change in income tax slab or standard deduction limit, the ease in the compliance process and capping surcharge at 15% on long term capital gains were welcomed. In addition, extending the period for setting up new manufacturing units for availing of concessional tax is a welcome step to boost local manufacturing and contribute to "Make in India."

In his Address, Sri O.P Goenka, Member of the Managing Committee, FAPCCI, said that budget 2022-23 remarkably focused on macro growth with all-

inclusive micro welfare, particularly the digital economy and the fintech technology enabling development, etc. It also aims to create unified importance in logistics.

In his introductory remarks, CA Ritesh Mittal, Chair of the Committee, said that budget 2022 rightly focuses on providing relief to the MSME sector and further strengthening MSME recovery, including extending ECLGS by one year with an additional guaranteed cover of Rs. 50,000/- crore, interlinking of various MSME portals and building an organic database setting up of funds through NABARD

Technical session of Direct Tax Proposals Chaired by CA RamdevBhutada and CA Kamesh Susarla, Partner, BSR and affiliates, Chennai extensively explained the Proposals. Technical session of Indirect Tax Proposals Chaired by CA Sudhir, VS and CA Amit Kumar Fitkariwal, Director-Indirect Tax-Deloitte Haskins & Sells LLP, Hyderabad, explained in detail.

# **Webinar on Corporate Social Responsibility Overview - Regulatory and Tax Aspects**

12th February, 2022

Welcoming the gathering Sri K Bhasker Reddy, President, FTCCI, apprised that CSR is not charity or mere donations. CSR is a way of conducting business by which corporate entities visibly contribute to the social cause. Socially responsible companies do not limit themselves to using resources to engage in activities that increase only their profits. They use CSR to integrate economic, environmental and social objectives with its operations and growth.

In his Introductory Remarks, CA Naresh Chandra Gelli said that the Webinar's objective is to update the stakeholders on the recent amendments brought into the CSR Provisions, considering both in the Companies Act and Income Tax Act.

Sri Josekutty VE., Registrar of Companies – Telangana appreciated the FTCCI performance and its efforts to make the entrepreneurs and Corporates aware of the various amendments in Corporate Laws. Coming to

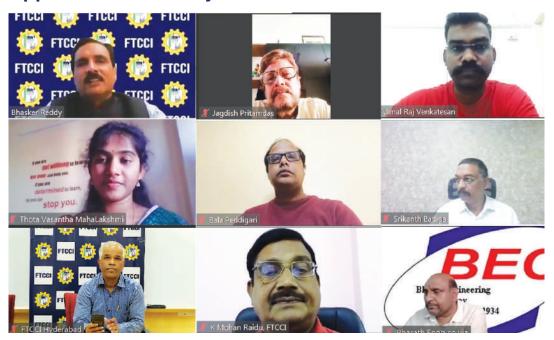


the amendments to the CSR, he said there is no change in CSR criteria, but where the amount to be spent by a company does not exceed Rs. 50 lakhs, the requirement of constituting the CSR Committee shall not be applicable, and the functions of the CSR Committee shall be discharged by the Board of Directors of that Company. Board is now expected to be more responsible as far as compliance is required.

Sri Josekutty said that the total number of companies in TELANGANA which fall under the CSR compliance are more than 1000. As per the latest balance sheet, the total net profit of these companies comes to Rs 67,000 crores approximately. Out of these companies, around 300 companies alone have a profit of Rs.60,000 crores and therefore have an approximate amount of Rs.1200 crores to spend for CSR. This will leads inclusive developments in Telangana State with Corporate Contribution.

Key note speaker CA Mohan R Lavi briefed the participants with a presentation on the overview of Regulatory and Tax aspects of CSR. He made a detailed presentation explaining the aspects of both Companies Law and Income tax Regulations for CSR. The RoC and the Speaker clarified several doubts raised by the participants.

# Online Program on Drone - Technology, **Applications and Way Forward -**



#### 24th February 2022

Mr.K. Bhasker Reddy, the President, mentioned that the utility of drones is picking up traction in niche segments like crowd monitoring, parcel delivery, mapping, contouring, crop management, warehouse management, recreational flying, etc. Drone Shakti, a new initiative announced in the recent budget that will commercialize the use of drones in different industries, will be promoted with the help of startups.

Mr K. Mohan Raidu, Chair, ICT Committee, FTCCI, said that the capabilities of drones had been vastly enhanced with the incorporation of AI, AR and IoT, and they have huge potential in areas like agriculture, disaster management, surveillance, e-commerce and healthcare.

Mr Srikanth Badiga, Group Director, Phoenix Infratech

(India) Pvt.Ltd., & Advisor, ICT Committee, said that the drone industry is rapidly growing and will continue to expand in the future. Unmanned aerial vehicles (UAVs) make various applications easier, such as commercial delivery, mapping and search & rescue. Governments are now optimizing drone-related regulations to ensure aviation safety. This will enable everyone to benefit as the industry matures.

Mr Jagdish Pritamdas, IFS., Principal Chief Conservator of Forests (Retd.), Tamilnadu, Mr Vimal Raj V, Founder, Savi Foundations & Nirmala Ventures, Ms Thota Vasantha Mahalakshmi, Founder, ThePulse Farm and India's First Woman Drone Entrepreneur and Mr Bala Prasad Peddigari, Co-Chair, Information Communications & Technology Committee, FTCCI participated and addressed the program.

# Panel Discussion on Merger & Acquisitions (M & A) -**India & International Study**

#### 26th February, 2022 - Online

Welcoming the gathering Sri K Bhasker Reddy, President, FTCCI, said M&A is one of the major aspects of the corporate finance world. The reasoning behind M&A generally given is that two separate companies together create more value than being on an individual stand. Therefore, with the objective of wealth maximization. companies keep evaluating different opportunities through mergers or acquisitions. The COVID-19 outbreak, which disrupted the world since 2020, has not left the Indian economy untouched. Several M&A deals in the country have been stalled in the wake of this pandemic. Once the world is able to curtail the spread of the virus and lift the lockdown across the globe, countries will look up to their governments to propose measures to revive the economy and help revive M&A activity.

In his Introductory Remarks, CA Naresh Chandra Gelli, Chair of the Committee said that one of the surveys mentioned that global mergers and acquisition activity reached an all-time high through the first three quarters of the year, with more than 27,000 deals completed for a total combined value of \$3.4 trillion. This gives rise to specific issues in the sphere of mergers and acquisitions, which need to be addressed by the experts on the subject.

The Chief Guest, Dr B N Ramesh, IPS., Director General



of Police, West Bengal, who did a double PhD in M & A, stated that Mergers and acquisitions should happen based on knowledge-based, wisdom-based and winwin situations. By 2025, India will surely cross the five trillion-dollar economy. By 2047 India will become number one globally because of its inherent merits. Mergers happen because of the future planning of corporates globally. However, the global financial crisis in 2008, which oversaw the catastrophe in several financial institutions and the tsunami in the stock markets, had an adverse impact on the speed and the coverage of cross-border mergers and acquisitions transactions. He said several changes in the country's laws impacted the cross-border mergers and acquisitions, including foreign investment rules, the Indian Taxation Regime and the currency movements.

Dr Ramesh explained in-depth the definitions of Mergers and acquisitions, types of mergers and acquisitions, types of cross border mergers and acquisitions and the legal provisions in India concerning cross border mergers and acquisitions. He referred to recent CBMA, which was committed a few days ago between Vodafone and Idea.

Ms Sundari R Pisupati briefed the participants with a presentation on the Investment in India, Entry Options, Triggers & Key Aspects, Key Regulations & Issued involved and the M & A Structure.

Sri Rajgopal Swami briefed the perspective of M & A at the International level. He said there are several challenges in dealing with cross border mergers and acquisitions, including legal problems, accounting issues, weak understanding of fundamentals of acquired winners, technological differences, strategic issues and fundamental differences across countries and tendency to overpay and HR issues. He gave a few practical examples and kept the session lively.

Dr Tasneem Shariff moderated the whole Panel Discussion. The Chief Guest and the eminent Panel Speakers clarified several doubts raised by the participants. Sri Meela Jayadev, the Vice-President, proposed a vote of thanks.

### **Webinar on Social Security Code 2020**

26th February 2022

In his welcome address, Mr Bhasker Reddy, President, FTCCI, said that Industries have been demanding ease of doing business and introducing labour reforms for a long. As part of bringing in economic reforms to attract more foreign investment and improve our ranking in ease of doing business at a pathetically low level, the government has initiated various measures and reviews of Acts and Laws. As a result, after prolonged discussions and based on recommendations, the government of India has come out with four Labour Codes; the Social Security Code proposed many changes in the applicability and condition for PF eligibility, gratuity, and ESI and has provisions for women's welfare such as maternity benefits, crèches and employee compensations and benefits.

In his introductory remarks, Mr R. Ravi Kumar, Chair of the Committee, said that the 2020 Bill replaces nine laws related to social security. However, the National Commission on Labour (2002) (NCL) emphasized the need for universal and comprehensive social security coverage to avoid deprivation of the basic needs



of workers and recommended the simplification and consolidation of existing laws toward this end.

In his keynote address, Mr Shyamsunder Jaju, Deputy Commissioner of Labour, Government of Telangana, said that the Code on Social Security mainly focuses on the unorganized sectors. All the platform workers gig workers who were not covered earlier under the labour laws are now under a special board funded by Aggregators (like Swiggy). He also mentioned that specific changes in the gratuity are more beneficial to the employees. The State Social Security Board for Unorganized Workers is being constituted under the Unorganized Workers Social Security Act, 2008, to formulate and implement schemes for unorganized workers. He also mentioned that the e-Shram Portal had been launched to benefit unorganized workers.

Mr C. Niranjan Rao, Advocate - High Court, has detailed the features and the significant changes made in various Acts under the Social Security Code.

# **Webinar on Generating Global** Opportunities for a future-ready India

10th March 2022

FTCCI partnered with SAP & Blueprint Technologies Pvt. Ltd. in organizing this Webinar. Mr K. Bhasker Reddy, President, FTCCI, said that the Digital transformation of MSMEs is of paramount importance while improving operational efficiencies and providing them access to broader markets. FTCCI has played an instrumental role in identifying bottlenecks and putting forth solutions would maximize growth opportunities for



this sector.

Mr Vaideeswaran, Director- Enterprise Applications, Blueprint Technologies Pvt Ltd, said that the pandemic marked a turning point toward technology as a way of life. By partnering with SAP and bringing the Global Bharat Movement to MSMEs in the state, Blueprint Technologies is committed to delivering digital acceleration of the sector by strengthening the skilling ecosystem and enabling enterprises to be future-ready.

Mr Nitin Bhargava, Vice President, Mid-Market, SAP Indian Subcontinent, informed that SAP is at the forefront of digital transformation for enterprises in the country. By bringing Global Bharat to local businesses in Telangana, we are enabling them in their quest to go digital with state-of-the-art solutions and capabilities to scale and

become future-ready, he added.

The technical sessions were moderated by Mr K. Mohan Raidu, Chair ICT Committee, FTCCI. Mr Vaideeswaran, Director-Enterprise Applications, Blueprint Technologies Pvt Ltd., Mr Srinivas Garimella, Chair, Industrial Development Committee, FTCCI & Director, Vega Conveyors & Automation Ltd. and Mr AVPS Chakravarthi, Managing Committee Member, FTCCI & CEO & Mg. Director Ecobliss India P.Ltd. participated and addressed the technical session.

Mr Anil Agarwal, Senior Vice President, Mr Meela Jayadev, Vice President and Ms Khyati Naravane, CEO of FTCCI, also participated and addressed the meeting.

# Webinar on Solvent Management - Compliance Requirements - with the support of Jeedimetla Effluent Treatment



#### 22<sup>nd</sup> March 2022

Sri K. Bhasker Reddy, President, FTCCI, expressed that it is important to know Solvent Regulations and which ones apply to your business. He opined that improved solvent management could make companies more competitive and profitable by reducing the cost of buying solvents and solvent-containing materials; reducing waste disposal costs; making it easier to comply with statutory controls on solvent use; improving environmental performance; reducing the need for pollution abatement equipment.

Dr K. Narayana Reddy, Chair of the Committee, briefed about the significance of Solvent Management, its regulations & compliances and the importance of optimizing the use of solvents to reduce waste and contain our overall environmental impact.

Mr G Bala Subramanyam, Former Faculty at Administrative Staff College of India (ASCI), presented the need and objective of establishing a solvent management framework at the industry level. Senior management commitment, involvement of the Line department and technology up-gradation are key factors in solvent management.

Mr Murali Mohan G, Associate Director, Dr Reddys Laboratories Ltd, explained the

importance of solvent management as it helps the Industry enhances afety and environmental compliance and reduces the cost of raw materials effectively. He emphasized the need to focus in a scientific way on solvent selection, recovery and recovery aspects.

Mr L Nagesh Kumar, Former CEO, Solvent Recovery Plant, Maharashtra, opined that Industry, processers and regulatory agencies should come together and agree on feasible best available technology options to recover and recycle solvents.

Mr B.V. Bhadra Girish, Senior Environmental Engineer (FAC), TS Pollution Control Board, explained the regulatory compliance requirements for handling solvents by the Pharma industry and the solvent recovery plants under the consent and hazardous waste authorization protocols. He also briefed opportunities adopting co-processing of HW in cement industries.

# Panel Discussion on Global Logistics & Supply Chain Management: Integrated Connectivity through enhancing Exports/ **Convocation Ceremony:**



#### 7th April 2022 FTCCI Surana Auditorium

Shipping and Logistics Committee, FTCCI has curated and completed the skill development program in partnership with TSTPC, Govt of Telangana, i.e. "Certificate Course in Global Logistics and Supply Chain Management". The program has been spread over three months, starting from 8th January 2022 to 12th March 2022. The program was conducted from 10 am to 1 pm every Saturday. In addition, there was around 16 mentorship session by the industry leaders, experts and veterans. The last two Saturdays were field visits, including a visit to GMR Cargo Facility, ICD Sanathnagar, CONCOR; Zero Miles facility, which provides for Reliance Digital, Amazon managed by Mahindra Logistics Flipkart & HUL. The field visit to Zero Miles was graced by the office bearers, chair and CEO to motivate the participants. The program was attended by 30 participants, including exporters, stakeholders importers, from logistics and others.

A Panel Discussion preceded the Convocation on Global Logistics & Supply Chain Management: Integrated Connectivity through enhancing Exports to commemorate India's achievement of the historic milestone of US\$ 400 billion of exports and to identify the role of Global Logistics & Supply Chain Management along with other catalysts. The Panel discussion also focused on the current development like Logistic policy, Gati shakti initiative and with such an eco-system in the making, where we are placed, our next target for exports down the line FY 2022-23, what are the major bottlenecks and way forward.

Sri K. Bhasker Reddy, President of FTCCI, has appreciated the uniqueness of the course and stated it as a flagship program. He mentioned that deploying the correct mode of logistics will be a big differentiator in the success of the business. Therefore, the current trends and keeping oneself updated are important. Some of the major trends in logistics and supply chain management which is evolving: are RFID, Omni channel Shipping, Embedded Integration Technology; Globalization and Compliance; Integrated 3PL Services, Re-Optimized Service Lines, and Embracing Modern Integration Technology. He further explained the importance of the same to the participants in brief.



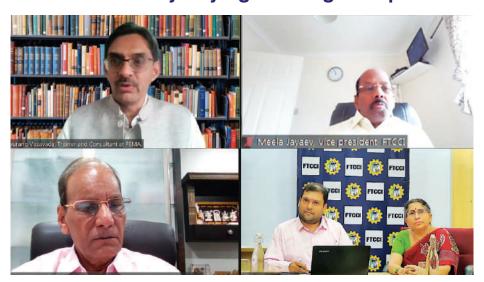
Mr Saurabh Kumar, Chair, Shipping and Logistics, FTCCI, has reiterated and explained the exclusivity of the program, i.e. all the mentors of the program are established industry leaders, experts and veterans having more than a decade/s of experience in the field global logistics and supply chain management.

Shri MRR Reddy, IRS, Commissioner, Customs has enlightened the participants with the current developments in Customs. He said there is a change in the policy front, like deferred payment options etc., to facilitate international trade. A time-release study is done annually to measure the time taken by each stakeholder to access the TAT and to improve the whole process of export and import. The speech has been an eye-opener for the participants to understand the developing ecosystem in custom fronts.

The Panel session on Global Logistics and Supply Chain Management was conducted successfully with the panellist as Shri MRR Reddy, Commissioner Customs; Shri K Bhasker Reddy, MD, Creamline Dairy Products; Shri PriyathamVankalapati, CEO, Sam Agritech; Shri Sundeep Reddy G, Founder & Director, Zero Miles Warehousing Pvt Ltd and the Moderator, Mr Saurabh Kumar, CEO, GMR Air Cargo.

The program was concluded by distributing a Certificate for the successful completion of the "Certificate Course in Global Logistics and Supply Chain Management". Mr Ravi Prakash Mathur, Co-chair, Shipping & Logistics Committee, FTCCI, summed up the program, and participated by Mr Sathish Lakkaraju, Senior VP, Wiz Freight; Mr Ajay Zadoo, Regional Manager, CWC; Mr Kamal Jain, Director, Cargomen Logistics Pvt Ltd, Mr Vikrant Singh Sengal, AGM Terminal Operation GMR Cargo; Mr Chalapti from HUL; and many others. Pokarna Ltd & MPL Group has supported the program.

### **Webinar on Demystifying Banking in Exports**



26th April 2022

In order to accelerate and smoothen the financing and compliance in exports, FTCCI in collaboration with ICICI bank, has organized this Webinar.

Sri Prem Chand Kankaria, Chair of the Committee, had given the background of the Indian economy and the spurt of international trade in his welcome and introductory remarks.

The webinar focused on the following topics, viz. Trade compliance for exporters under FEMA/RBI quidelines; Handling of export Payments and export bills by Exporters; Export Data Processing and Monitoring System (EDPMS) workflow and issues. They are well selected by the team to address the hiccups faced by the industry at large.

The webinar sessions were conducted by Mr Gauranga Vasavada, a veteran Banker and faculty in Trade Finance. He had judiciously selected the major topics related to Trade compliance for exporters under FEMA/RBI guidelines.

He had well explained starting from the basics of FEMA ACT 1999 compliances followed in detail explanation of RBI guidelines on exports. .Under

the Heading "Understanding export bills and payments", he had explained various flow charts about the procedure of exports and preparation of documents; export data processing management system; understanding various modes of export shipment and understanding banking bill closure. He further explained Pre and Post EPDMS issues. The most striking part of the webinar was a series of FAQs wherein he had encapsulated all the major bottlenecks or questions faced by the exporters during the course of the business. The webinar ended with a Q&A session which was highly interactive.

# **Program on Opportunities for Exploring Global Visibility for Business Growth - a platform for enhancing manufacturing** capacity utilization -



27th April, 2022 FTCCI Surana Auditorium

FTCCI organized the program in collaboration with Capximize India Pvt. Ltd., Entrepreneurship Development Institute of India and Yes Foundation. Mr K. Bhasker Reddy, President, FTCCI, said that the government's focus on manufacturing through programs such as 'Make in India' and policies such as the 'National Policy for Advanced Manufacturing, Industry 4.0 would play a key role in boosting the manufacturing sector's share in the country's GDP to 25% by 2022 from the current 17%.

Mr.K. Mohan Raidu, Chair, ICT Committee, FTCCI, said that the future of manufacturing lies in the hands of technology, innovation and digital adoption. Therefore, research on IoT and data science in the manufacturing sector is needed. Furthermore, new applications and solutions are being discovered every day, and the manufacturing industry must leverage technology to

Mr Avinash Bapat, Concept Creator, Capximize India Pvt. Ltd., said that Capximize had created a global marketplace for surplus manufacturing capacities through its highend cloud-based technology platform, which will enable corporates to leverage their manufacturing capacities to maximize Return on Investment. The sectors being focused on now are Pharmaceuticals, Textiles, Specialty Chemicals, Electronics and Auto components.

Mr Murali Krishna Surampudi, Director, Pharmaceuticals Export Promotion Council of India and Mr Mihir Parekh, Director (Textiles), Govt. of Telangana, gave a detailed presentation on Pharmaceuticals and Textiles, respectively briefing on the various initiatives taken for the promotion of the sectors.

## Conference on Rooftop Solar and Wind Energy for C & I Consumers

#### 6<sup>th</sup> May 2022- FTCCI Surana Auditorium

The Chief Guest was Sri Sunil Sharma, IAS, Special Chief Secretary, Dept of Energy, Government of Telangana. In addition, Sri N. Janaiah, Vice Chairman Managing Director, TSREDCO, Hyderabad and Sri Ajay Misra, IAS, Retd Spl Chief Secretary, Dept of Energy, Government of Telangana have participated as Guests of Honour. The conference had technical sessions with expert speakers from various fields like Business Models & **Economics of Rooftop Solar for Industry** Commercial Establishments, and RERA Regulations Buildings



to Renewable Energy, Tata Power for Rooftop Solar & Wind Energy, Rooftop Wind Turbines for C & I Consumers etc.

# **Interactive Meeting with Senior Officials of Insurance Regulatory** and Development Authority of India (IRDAI)



23<sup>rd</sup> may, 2022

FTCCI has organised an interactive meeting for the members of FTCCI from Trade & Industry and other stakeholders with the senior officials of IRDAI (Insurance Regulatory and Development Authority of India). The meeting was aimed at amicably find resolutions to the problems of the individuals ,traders & industrialist with regards to insurance products, insurance claim appraisal system and settlement. The meeting was moderated by Sri BP Acharya IAS, retd. ,Chairman of the Advisory Committee of the IRDAI and attended and participated by Sri Randip Singh Jagpal, Executive Director, IRDAI; Sri Anil Agarwal, Senior Vice President, FTCCI; Sri Meela Jayadev , Vice President , FTCCI; Sri Premchand Kankaria ,Sri Sohanlal Kadel, Sri Satyabhagwan Chachan Dr. Yerram Raju Banking, Finance & Insurance Committee & Industrial development Committee of FTCCI. The meeting was also attended by several senior officials of LIC; SBI Life and Insurance Ombudsman. The meeting had raised several issues of great relevance viz With the unprecedented digital advancements and insurance products available

in a click away, it is of utmost importance to sensitize the importance and details of the major deliverables of the insurance products and its claim settlement procedures. There are several insurance products which are widely circulated by the banks as partner to Insurance providers and have been embedded with the loan products charging exorbitant premium. These practises by the financial institutions to earn from third party products has to be averted in order to bring more transparency. In most of the cases, the loan product, coverage and its knitty gritties are not known to the beneficiary since the same has been sold to them by the financial institutions as a part and parcel of their loan products which results in under coverage ;failure of claim settlement and undesirable results. The forum has been highly interactive with a lot of innovative ideas and suggestion like single claim window system for all insurance company etc which are relevant for the development of insurance industry and the same will be enacted and incorporated through the advisory committee of IRDAI in due course

## Seminar on Greening India through Renewables



3<sup>rd</sup> June, 2022

FTCCI in association with Indian Renewable Energy Development Agency Limited has conducted a program on Greening India through Renewables. The program aimed encouraging at production and consumptions renewable energy environment protection and also to achieve energy security. Sri Anil Agarwal, Senior Vice President, FTCCI in his welcome address said that Greening India through Renewables is a welcome measure as we are experiencing extreme climates due to environment pollution and carbon emissions. It is also most relevant from economic perspective too as many of the states are witnessing serious power shortage and cost of power generation / supply are increasing. With the increasing dependence on imports of coal and fuel, any external disturbance is making immediate impact on cost and availability of power and fuel, as we are witnessing today. Sri Pradip K Das, Chairman & Managing Director, Indian Renewable Energy Dev Agency Ltd (IREDA) in his key note address highlighted IREDA's role in setting up renewable projects across the country. He stated that India is not endowed with fossil fuels but India is blessed with renewable sources and energy independence is possible only through renewable energy. He expressed that for Rooftop Solar Energy to gain momentum structural problems need to be addressed at policy level in terms of net metering, gross metering, C&I segment etc. Sri Chintan Shah, Director, Indian Renewable Energy Dev

Agency Ltd (IREDA) has given detailed presentation on the performance of IREDA in the last few years and highlighted the RE projects bankable, sustainable, and feasible. He also added that India can achieve the energy independence through Green Energy only. Sri N. Janaiah, Vice Chairman & Managing Director, TSREDCO Ltd, Hyderabad in his address said that from inception the state has been gradually improving in the renewable sector. In solar rooftop sector the state is competing with Karnataka and others states with the decentralised solar policy which is a unique model for the growth of Solar Energy and in couple of months entire Telangana will have more than 600 charging stations across national and state highways. He suggested FTCCI to take initiative to setup Green MSME Park that uses renewable Energy and also star rated machinery and promised support of TSREDCO. The Panel Discussion on Greening India through Renewables was moderated by Sri Ajay Mishra, IAS, (Retd.), Former Special Chief Secretary, Department of Energy, Government of Telangana.

## **Presentation on Criminal Aspects of Business Laws**

4th June, 2022

Keynote speaker Ms Sushila Ram Varma, Advocate and Chief Consultant and Ms Harini Daliparthy, Senior Associate of The Indian Lawyer & Allied Services, New Delhi-Mumbai Hyderabad-Chennai; briefed the participants with a presentation on the Criminal Aspects of Business Laws and made a detailed presentation of the Penalty Clauses under various Acts viz., Contract Act, 1872, Negotiable Instruments Act, 1881, Information Technology Act, 2000, Companies Act, 2013, Insolvency & Bankruptcy Code, 2016, Real Estate (Regulation and Development Act, 2016, Limited Liability Partnership 2008, Foreign Trade (Development and Regulation) Act, 1992, Indian Partnership Act, 1932, Customs Act 1962, Foreign Exchange Management Act, 1999, Competition Act, 2002, Prevention of Money Laundering Act, 2012, Consumer Protection Act, 2019

and Labour Laws. Welcoming the gathering Sri Anil Agarwal, Sr. Vice President, FTCCI, said that today, understanding criminal aspects of business law is at the heart of the needs of companies and their directors. Indeed, highly restrictive regulations have entirely changed the entire field of business activity, and the consequences of any shortcomings may be decisive for the future of a business and its Directors. In his Introductory Remarks, CA Naresh Chandra Gelli V Chair of Corporate Laws & IBC Committee said that the objective of the presentation is to provide an overview of criminal offences often alleged in civil and commercial matters and areas that affect the business. Sri V S Raju, Advisor, Corporate Law & IBC Committee, addressing the participants, said there is a need to decriminalize commercial disputes and civil offences in India's business and economic laws, especially concerning technical offences, unless it includes an element of fraud or wrongdoing. CA Ritesh Mittal, Co-Chair of the Corporate Laws & IBC Committee introduced the Speaker and moderated the proceedings. Sri V S Raju, Ms Sushila Ram Varma and Ms Harini Daliparthy clarified several doubts raised by the participants. Sri Meela Jayadev, the Co-Chair, proposed a vote of thanks.



# Gallery



ISO Certificate Awarding Ceremony: 19th July, 2021



 $Mr.\,G.\,Raghuma\,Reddy, Chairman\,\&\,Managing\,Director, TS\,Southern$ Power Distribution Company of Telangana Limited., (TSSPDCL): 18th August, 2021



Mr. Anjani Kumar, IPS, Commissioner of Police, Hyderabad City, Government of Telangana: 18th August, 2021



Mr. Mahesh Bhagwat, IPS, Commissioner of Police, Rachakonda Police Commissionerate, Government of Telangana: 19th August, 2021



Mr. Sunil Reddy, Managing Director, Dodla Dairy Limited felicitated Mr.K.Bhasker Reddy, President, FTCCI: 25th August, 2021



Mr. Sriranga Rao, Hon'ble Chairman, TSERC, Telangana



Mr. Dilip Chenoy, Secretary General, FICCI



Ms. Haritha Vasireddy, Managing Director, Vimta Labs



Sri Harpreet Singh, IAS, Spl Chief Secretary, Govt of Telangana releasing "3rd Edition of FTCCI HR Achievers Awards - 2021 poster"



Ms. Khyati Naravane, CEO and Ms. Sujtha, Dy CEO, FTCCT with Sri Srikanth, MD of Kapston Ltd



FTCCI Representatives Sri K. Bhasker Reddy, President, Ms. Khyati Naravane, CEO, Ms T. Sujatha, Deputy CEO met Sri Sunil Shroff, MD, Radha Smelters



Sri R. Ravi Kumar, Member, Managing Committee and Chair, HR & IR committee, FTCCI, at Nizamabad Chamber of Commerce and Industry Office Bearers' Installation Ceremony. Ms. T. Sujatha, Dy CEO, FTCCI also attended



Sri K.Bhasker Reddy, President, FTCCI at Nitham Campus: 6th December, 2021



Sri D. Krishna Bhaskar, IAS Director of Industries, Government of Telangana Sri Meela Jayadev, Vice President, FTCCI receiving appreciation



certificate from Tourism Malaysia: 2nd December, 2021



FTCCI Officials at Inaugural Session of FTCCI Job/ Apprentice Fair: 10 December, 2021



FTCCI officials spotted at India's premier Travel & Tourism Exhibition: 5 December, 2021



Ms. Khyati Naravane, CEO, FTCCI at the MBA Orientation programme of Stanley college of Engeneering and Technology for Women: 6th December, 2021



Graduation Ceremony 2021 of Avanthi Degree & PG College at Sundarayya Vignana Kendram, Baghlingampalli: 30th October, 2021. Ms. Khyati Naravane, CEO, FTCCI is Guest of Honour and distributed certificates to students.



India Exim Bank-Outreach Seminar on Enhancing Global Opportunities for Indian Project | Exporters: 26th November, 2021



M. Veena, Secretary, FTCCI presenting Memento to Sri Josekutty V.E., Registrar of Companies -Telangana, Hyderabad



Bhavan's Vivekananda College of Science, Humanities & Commerce: Sri K.Bhasker Reddy, President, FTCCI attended as Chief Guest: 8th December, 2021



Sri Stephen Raveendra, Police Commissioner, Cyberabad at Cyberabad Commissionerate, Gachibowli: 13th December, 2021



Mr. Rajesh Khosla, President & CEO, HSIL Limited: 13th December, 2021



Mr. Amit Raj Sinha, Managing Director & CEO, Sigachi Industries Ltd. – 14th December, 2021



Mr. D. Chandra Sekhar, Director, MSMEDevelopment Institute – 27th December, 2021



KTR unveils mascot of Telangana IP Buddy 'Rachit': 5th January, 2022



Mr. Irshad, co-chairman and Smt. NVS Lakshmi secretary of GST comittee FTCCI delegation visit to MIDHANI: 12th February, 2022 met Smt. Neetu Prasad, Commissioner of GST (State Tax)





Republic Day Celebrations at FTCCI



Mr. Srinivasa Rao Mahankali, CEO, T- Hub: 11th February, 2022



Sri. M. Rajesh Chandra, IPS, Dy. Commissioner of Police, Central Zone, Hyderabad City Police: 25th February, 2022



Zee Business Special Series SME Express Helpline Season 2 telecast: 26th January, 2022



Mr. Pradeep Panicker, CEO, Mr. Ashish Kumar, COO GMR Hyd Airport. Ms.Khyati Naravane, CEO, Mr Valmiki Harikishan, Chair and Ms. Rakhi Kankaria, Co Chair of Tourism, Hospitality, Media & Entertainment/ Events Committee: 22nd February, 2022



Smt. Swathi Lakra, IPS., Addl. Commissioner of Police, Crimes & SIT Hyderabad: 25th February, 2022



Trade facilitation meeting



Smt. Siva Naga Kumari, IRS, Chief Commissioner, Customs and Central Taxes: 17th March, 2022



The Business Women Expo 2022: 11, 12, 13 March, 2022 at Hitex Exhibition Centre: Chief Guest: Ms. Kalvakuntla Kavitha, Member of Legislative Council, Telangana



Corporate Consultation meet on Tuberculosis(TB) at Taj Krishna Hyderabad in partnership with Union South East Asia Office (USEA) Government of India The Union Government of Telangana: 17th March, 2022



Sri T. Harish, Finance Minister Government of Telangana: 7th March, 2022



Sri Md. Mohamood Ali, Hon'ble Deputy Chief Minister & Minister of Home, Prisons and Fire Services, Govt of Telangana: 6th April, 2022



Sri. Md.Mudhassir and Sri. N.Prakash Prasad, Event Coordinator, Media Day Marketing presenting bouquet to Sri K.Bhasker Reddy, President, FTCCI: 12th April, 2022



Meeting with Mr. Udai S Mehta, Head, Public Policy (Ecommerce and Consumer Protection), Amazon: 18th April, 2022



Sri C Narayana Reddy IAS, Collector & District Magistrate, Nizamabad



FTCCI Officials met Zonal Manager of LIC of India: 17th May, 2022



FTCCI Senior Officials met Dr. Subba Rao Pavuluri, Managing Director, Ananth Technologies Ltd.: 23rd May 2022



Lokesh Kumar, IAS, Commissioner, GHMC: 9th June, 2022



FTCCI Team visit to T-hub: 20th May, 2022



With Consul General Joel Reifman at 46th Anniversary of **US** Independence



Amazon - Smbhav 2022: Panel Discussion: Overarching Theme - A dynamic and digitized MSME sector – the key to India's inclusive growth agenda' on 26th April 2022



Mr Dinesh Reddy, President, Nizamabad Chamber of commerce and industry: 20th April, 2022



Minister KTR launched the Annual Report 2021-22 of Industries Dept. in Hyderabad. Mr. Anil Agarwal, Sr Vice President, FTCCI, addressing at the Launch of Annual Report 21-22:6th June, 2022, The Park, Hyderabad



#### Need to revamp cyber laws: IT Secy



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साइबर सुरक्षा एक बड़ी



FTCCI, TSIIC TO WORK WITH 

चैंबर ऑफ कॉमर्स एंड इंडस्ट्री के साथ काम

हिन्दी मिलाप

News in Main (State)Edition

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FTCCI, TSIIC to work with



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FTCCI, TSIIC to work with

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रिन्दी मिताप धातु मूल्य अस्थिरता प्रबंधन पर वेबिनार सम्पन्न



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शुमक्ताम

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Shri Nitin Jairam Gadkari, Hon'ble Union Minister of Road Transport and Highways, Govt. of India: 29th April, 2022





# THE FEDERATION OF TELANGANA CHAMBERS OF COMMERCE AND INDUSTRY

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